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November 2018 Newsletter

## Paragon Aviation Group® Holds Sixth Biannual Leadership Meeting



In October 2018, Fargo Jet Center in Fargo, ND (KFAR) was the host location for the Paragon Network™ Leadership Meeting. These meetings are coordinated by Paragon Aviation Group specifically for senior management and owners of Paragon member FBOs. These meetings include a comprehensive on-site evaluation with constructive feedback, shared best practices, guest speakers, a team-building activity and other networking opportunities.

The team-building event was a charitable activity in which managers were encouraged to

use a variety of skills from planning, engineering, time management, leadership, problem solving, creating thinking and more. They were placed into four groups and were tasked with creating the sculpture of their choice using hundreds of canned goods. Each team challenged one another in an assortment of games to earn more materials for their creations. The sculptures were rated in the areas of creativity, difficulty, and structural integrity. Post activity, all canned goods were then donated to the Great Plains Food Bank in Fargo, ND.

An MVP award is presented to an individual that provided the most value throughout the meeting. This year's winner was Darren Hall, Vice President of Marketing at Fargo Jet Center (KFAR). Darren's willingness to share with the group and participation in discussions were invaluable. An "Awesome Idea" is also shared by each attendee and the group votes on the best one. Tim Berger with Lux Air Jet Centers (KGYR) took the gold in this category.

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## FBO Members

ExecuJet Lagos (DNMM)	Aero Air (KHIO)	ExecuJet Ibiza (LEIB)
ExecuJet Brussels (EBBR)	Ross Aviation (KHPN)	ExecuJet Valencia (LEVC)
ExecuJet Berlin (EDDB)	Platinum Air Center (KJKA)	ExecuJet Zurich (LSZH)
ExecuJet Munich (EDDM)	ProJet Aviation (KJYO)	ExecuJet St. Gallen (LSZR)
Jet Assist (EGAA)	Odyssey Aviation (KISM)	ExecuJet Istanbul Ataturk (LTBA)
ExecuJet Cambridge (EGSC)	Ross Aviation (KLGB)	ExecuJet Istanbul Sabiha (LTFJ)
ExecuJet Cape Town (FACT)	Silverhawk Aviation (KLNK)	ExecuJet Monterrey (MMAN)
ExecuJet Johannesburg (FALA)	Indy Jet (KMQJ)	Odyssey Aviation (MYEF)
ExecuJet Seychelles (FSIA)	Fontainebleau Aviation (KOPF)	Odyssey Aviation (MYNN)
XJet (KAPA)	FlightLevel Aviation (KOQU)	ExecuJet Wellington (NZWN)
Clay Lacy Aviation (KBFI)	Port City Air (KPSM)	ExecuJet Riyadh (OERK)
Yelvington Jet Aviation (KDAB)	Constant Aviation (KSFB)	ExecuJet Dubai Int'l (OMDB)
Business Jet Center (KDAL)	Henriksen Jet Center (KTME)	ExecuJet Dubai South (OMDW)
DuPage Flight Center (KDPA)	Ross Aviation (KTRM)	ExecuJet St. Maarten (TNCM)
Henriksen Jet Center (KEDC)	Tunica Air Center (KUTA)	ExecuJet New Delhi (VIDP)
Fargo Jet Center (KFAR)	Clay Lacy Aviation (KVNY)	ExecuJet Bali (WADD)
Premier Jet Center (KFCM)	Odyssey Aviation (KYIP)	ExecuJet Kuala Lumpur (WMSA)
National Jets (KFLL)	ExecuJet Barcelona (LEBL)	ExecuJet Melbourne (YMEN)
Lux Air Jet Centers (KGYR)	ExecuJet Gerona (LEGE)	ExecuJet Sydney (YSSY)



## Only one day left to help!

Tomorrow is the last day to help us raise awareness for breast cancer!  
Submit feedback on any of our Paragon Network locations and we will make a donation to the Breast Cancer Research Foundation!

Visit [www.FlyForACure.net](http://www.FlyForACure.net) to show your support today!



### Traveling to the Moto Grand Prix in Valencia?

If you are heading to Valencia for the Moto GP Grand Prix from November 16th - 18th, ExecuJet's FBO at Valencia Airport is perfectly located to provide 24-hour aircraft handling services during your stopover in this vibrant city!

Experience their high standards of service and style in Valencia, where they offer the following aircraft handling support:

- Fuel Supply
- ATC and Airport Slot Coordination
- Cleaning Services
- Water and Lavatory Services
- Ground Power
- Towing
- Catering Arrangements

ExecuJet's experienced staff with local knowledge are available to assist with any special arrangements and concierge requests.



### Odyssey Aviation Bahamas Sponsoring 2018 Hero World Challenge

The Hero World Challenge has a long-standing history of incredible golf moments - thanks in part to the game's most exclusive field. Attracting the best in golf, business and philanthropy, the Hero World Challenge is a driving force of support for the TGR Foundation, Tavistock Foundation and the Bahamas Youth Foundation. The event has raised more than \$26 million for youth charities.

Odyssey Aviation Bahamas in Nassau is an official sponsor of the Hero World Challenge and would love to assist you with any accommodations you may need during your stay. The professional team at Odyssey Aviation, Nassau, is dedicated to providing superior customer service. They offer a wide range of amenities for pilots, crew and passengers, including private lounges, conference and sleep rooms, as well as 24-hour on-site security.

Book your aircraft handling with ExecuJet today to secure your airport slot during this period of high demand in Valencia!

Contact them today to reserve your spot!

+ MAKE YOUR RESERVATION TODAY!

+ MAKE YOUR RSRVATION TODAY!



### Paragon Aviation Group® Announces 2018 Member Awards

Paragon Aviation Group® announced three recipients at the 2018 Network Member Awards Ceremony held during NBAA-BACE 2018 in Orlando, FL.

The first award is voted annually by fellow network FBOs. The FBO that has demonstrated outstanding commitment to the network through continuous dedication, enthusiasm, and professionalism is selected. The 2018 Paragon Network™ FBO Member of The Year was awarded to DuPage Flight Center based in Chicago, IL (KDPA) - for the second year in a row. DuPage Flight Center has exhibited the above-mentioned qualities consistently by ensuring that each customer's visit is flawless, participating at a high level, actively sharing best practices, and serving as a role model and mentor to other Paragon members.

The second award, FBO Manager of the Year, is chosen by Paragon Aviation Group® Corporate. This year's recipient was Reggie Nichols, General Manager at National Jets.

The winner of the 2018 Award of Excellence, also voted annually by the members, went to



### 2018 Fort Lauderdale International Boat Show (FLIBS)

Fort Lauderdale, Florida, the "Yachting Capital of the World" will host the 59th annual Fort Lauderdale International Boat Show on October 31- Nov 4, 2018. Every year, the show exhibits a vast array of the industry's latest boats and yachts of all sizes, worldwide debuts, plus a medley of marine products and accessories to enhance the nautical lifestyle. From yacht builders and designers to exotic cars and brokerage yachts, this show has something for everyone!

National Jets is offering special promotions for anyone who flies in for the event. You will receive automatic Triple-Aero Class Points between October 30th - November 5th and either one of their newly designed C-Flex hats or their special FLIBS 2018 sun-shirt!

Odyssey Aviation will be featured at The Islands of The Bahamas booth along with the Bahamas Ministry of Tourism and Aviation. Be sure to stop by and learn more about their awesome FBOs!

Paragon Aviation Group is sponsoring the breakfast on Friday. We hope you have a great time at the show!

Kristine Klotz, Concierge at DuPage Flight Center  
based in West Chicago, IL.

+ READ THE FULL PRESS RELEASE

+ RESERVE YOUR SPOT TODAY!

## ExecuJet's Dubai FBOs: Should you use OMDB or OMDW?



If you are heading to the UAE this November, whether it be for the Formula 1 Grand Prix in Abu Dhabi or the International Triathlon 2018 in Dubai, ExecuJet is your handling agent of choice and here's why...

ExecuJet is the only handling agent to operate two standalone, fully exclusive and discrete FBO facilities providing award winning aircraft handling services at both Dubai International Airport and Dubai South Airports.

**ExecuJet Benefits at Dubai International Airport (OMDB):**

- Ample aircraft parking
- Abundant airport slots
- Exclusive, state of the art FBO facility with eight private passenger lounges
- Wing to wing commercial transfer - they can facilitate airline to private jet arrangements
- Only handling agent with passenger and crew transit lounges at the main airport terminal eliminating the requirement for a Dubai Visa or Immigration clearance
- On-site maintenance facility providing in-house services (Bombardier, Hawker and Embraer)

**ExecuJet Benefits at Dubai South Airport (OMDW):**

- Standalone exclusive FBO facility which guarantees discretion and privacy rather than a shared private terminal
- Fastest tech stop in the UAE as the only FBO with a hydrant fuel-equipped ramp allowing for faster fueling services
- Only handling agent with passenger and crew transit lounges at the main airport terminal eliminating the requirement for a Dubai Visa or Immigration clearance
- On-site maintenance facility providing in-house services (Bombardier, Hawker and Embraer)

Please contact ExecuJet's team today at +971 4 601 6363 to determine which location would be the best option for your visit. Let them take care of the details so you don't have to.

[Click here](#) to make a reservation at Dubai International Airport (OMDB)

[Click here](#) to make a reservation at Dubai South Airport (OMDW)



**ExecuJet Now Offering IS-BAH Auditing Services**

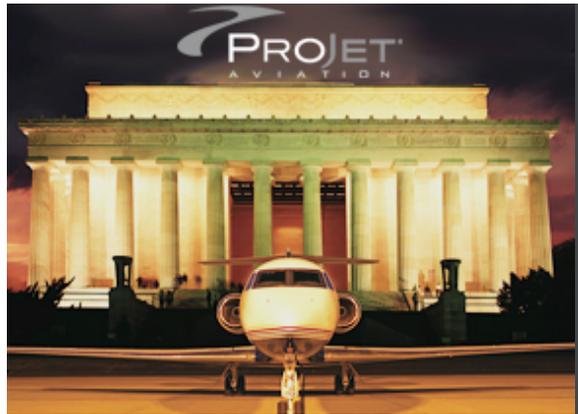
ExecuJet's experienced auditors will help ensure compliance with industry standards and recommend a corrective action plan when needed.

ExecuJet has a global network of 27 FBOs and extensive experience with day-to-day FBO operations around the world. They understand how to customize procedures and SMS to meet the criteria of the IS-BAH standard.

While it is entirely voluntary, IS-BAH provides a global standard for business aviation ground handling agents to meet SMS requirements. Having this standard in place sends a very clear message to your customers that you're serious about safety. This is a critical differentiator for the discerning traveler in today's competitive business aviation market.

[Contact us](#) today for more information!

+ EXECUJET.COM/ISBAH



**U.S. Customs Coming to Leesburg Executive Airport (KJYO)**

ProJet Aviation is proud to announce that U.S. Customs is coming to Leesburg, VA (KJYO).

The airport terminal is currently under construction and they are planning to open their international doors by Thanksgiving 2018. This will give their clients a new clearing destination in the DC market, only 9NM from IAD. With convenient rampside boarding, no congestion or landing fees, ProJet looks forward to broadening their services and enhancing your experience.

Contact us at [CS@ProJetAviation.com](mailto:CS@ProJetAviation.com) for more information or to make your reservation today!



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Registration is now open!



Friday, November 9th  
 COWBOYS GOLF CLUB  
 1600 Fairway Drive  
 Grapevine, TX 76051

All tournament proceeds benefit



## Paragon Network FBOs Support Our Youth



Kids Fly Free at Constant Aviation (KSFB) in Orlando, FL!

Constant Aviation (KSFB) is hosting a "Kids Fly Free" event with the cooperation of EAA (Experimental Aircraft Association) #74 Young Eagles, Orlando Youth Aviation Center and Crosswinds Flight Training! This is a great



13th Annual Aviation Education & Career Expo at ProJet Aviation (KJYO)

ProJet Aviation at Leesburg Executive Airport hosted their 13th Annual Aviation Education and Career Expo on Friday, October 26th.

The event catered to high school and college

opportunity to introduce aviation to our youth. FAA Certified Pilots will be giving kids between the ages of 8 - 17 FREE PLANE RIDES!

The event will be held on Saturday, November 24th, 2018 from 9am - 12pm at the Orlando-Sanford International Airport.

[Click here](#) to view the event flyer.

students (ages 16-22). Their focus is to introduce young people to the vast array of career opportunities within the aviation industry. Over \$380,000 in aviation scholarships were awarded to students in both high school and college.

Paragon Aviation Group was a proud sponsor of the event and enjoyed meeting this amazing group of future aviators!

+ LEARN MORE

+ LEARN MORE

# Tactical Towing

The new TMX-TTV. Includes towbar holder, no-slip towbar head pads, wheel chock storage, traffic cone holsters, marshalling wand storage and more! Customize further with our SiPsHitch linear tow force monitor.



Platinum Air Center is a Proud Sponsor of the 2018 World Food Championships

Platinum Air Center (KJKA) in Gulf Shores, AL is proud to be the preferred FBO of the World Food Championships. This event is the largest competition in Food Sport, which features multi-day, live culinary competition showcases and some of the world's best cooking masters competing for food, fame and fortune.

The World Food Championships will take place



Fly Into ExecuJet for the 2018 Melbourne Cup

ExecuJet is ready to support your logistical and transportation requirements during the 2018 Melbourne Cup Carnival taking place from November 3rd - 10th in Flemington, Melbourne.

Located at Essendon's General Aviation Airport, ExecuJet's Fixed Base Operation (FBO) is 10km from Melbourne City and 9km from Flemington Racecourse, and is uniquely positioned to

November 7 - 11 at The Wharf in Orange Beach, AL and includes ten culinary competition categories and countless fun foodie activities. While more than 1,500 chefs and home cooks battle it out, you can join in on the action by attending one of the spirited cocktail gatherings or competing in the family focused, foodie-driven World Food Games.

Platinum Air Center is a short drive from The Wharf and will be available to greet you any time, day or night, and never charges any after-hours fees. They can assist you with all your accommodations including hotel and transportation. Whether you come for the day or stay for the entire event, Platinum Air Center will ensure your visit is easy and enjoyable.

Call +1(251) 923-0050 or [click here](#) to make your reservation.

provide a full range of FBO services.

Our highly trained and professional staff offer total peace of mind and are equipped to cater all of your requirements ensuring a smooth and seamless service including:

- Permits
- Slots
- Aircraft parking
- Accommodation
- Transportation
- And many other related services

[Click here](#) or call +61 3 9937 2001 to book your aircraft handling requirements today!

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### 2018 SFBAA Annual Charity Golf Classic November 6th, 2018

An exciting day of golf, fun and camaraderie with South Florida's business aviation community will be held Tuesday, November 6th at the prestigious PGA National Golf Resort and Spa in beautiful Palm Beach Gardens.

Odyssey Aviation is sponsoring two holes at the tournament and National Jets is sponsoring the

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### Silverhawk Aviation (KLNK) Completing Extensive Renovations

Silverhawk Aviation is in the final stages of renevatng their luxurious facility. The extensive remodel included the lobby, front desk, kitchenette and vending area, restrooms, pilots' lounge and conference rooms.

Their transient customers and based tenants have watched the changes unfold and have been

putting contest and providing a gift basket for the raffle.

[Click here to register today!](#)

there with them from the beginning. Silverhawk Aviation sincerely appreciates the patience and understanding shown by all of their customers throughout this process. They are very excited to share their fresh, new look with everyone!

+ LEARN MORE

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## PARAGON NETWORK CUSTOMER REVIEWS

★★★★★ We had a fuel cap issue on a Bonanza two weeks ago and the folks at Yelvington dropped what they were doing and took immediate and great care of us!

- Don C. on Yelvington Jet Aviation (KDAB)

★★★★★ Aero Air is the most awesome FBO ever! Can't ask for better. They handle our maintenance, fueling and support. And we are better for it due to their hard work and dedication.

- Steven K. on Aero Air (KHIO)

★★★★★ I've had my Cardinal on the Platinum ramp for over a week and have been treated like a king. This FBO must have taken lessons from Nordstrom - their customer service is the best you will find anywhere, and the linemen back it up by performing their tasks with a high level of professionalism and know-how. You, and your airplane will be well taken care of at Platinum.

- John J. on Platinum Air Center (KJKA)

★★★★★ Loved the experience!

- Megan A. on ExecuJet Cape Town (FACT)

★★★★★ Stopped to pick up a passenger. They had a conference room so that the client could attend a teleconference. On the return, trip, gave us a great quick turn so that we could discharge a passenger and be on our way. Good service all this for a Bonanza customer.

- Leo L. on ProJet Aviation (KJYO)

★★★★★ Good service!

- Sandeep K. on ExecuJet Dubai International (OMDB)

★★★★★ A quick turn off the runway, the folks at Aero Air are excellent. A well appointed FBO with reasonable fuel pricing and a willingness to get the job done, and quickly. Will always be my choice in the Portland area.

- Alireza A. on Aero Air (KHIO)

★★★★★ As stated by others, some of the friendliest folks you will ever do business with, and they know how to do a quick turn. Plane was ready before I had the next leg squared away. A definite must stop if you are in the area.

- Chris C. on Silverhawk Aviation (KLNK)

★★★★★ I really enjoyed basing here. The girls at the counter took great care of us and hooked us up

with a wonderful rate and rental car, which they pulled up to the plane within a minute of us shutting down. The line guys were really good too and always topped off the Caravan perfectly, which is a pain to fuel.

- *Spencer N. on Indy Jet (KMQJ)*

★★★★★ What a secure place to visit!

- *Wisma A. on ExecuJet Bali (WADD)*

The Paragon Network™ is a distinguished membership of elite FBO's and international handling agents that provide world-class service to general aviation travelers around the globe. Paragon Aviation Group® performs a comprehensive audit of the facilities and service offered to ensure the quality of the member base before any FBO joins The Paragon Network™. Each member FBO must comply with a set of strategically developed core standards to remain in the group. Paragon Aviation Group® facilitates The Paragon Network™.