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April 2018 Newsletter

Business Jet Center (KDAL) Returns to The Paragon Network®



Business Jet Center at Dallas Love Field (KDAL) is returning to the elite Paragon Network™ as of April 1st, 2018. Business Jet Center is the second FBO in the last year who has returned to the network.

Business Jet Center is the only award-winning FBO at Love Field and continues to place in the top of the ProPilot PRASE Survey, FltPlan's Pilots' Choice Awards, and the Aviation International News FBO Survey. The extraordinary Business Jet Center family strives to make sure every customer has a better FBO experience than ever before. Their amazing team is not the only thing that sets them apart from other FBOs in the Dallas area. Business Jet Center is the only FBO on the field with a canopy, which creates an exceptional experience upon arrival. Customers also have access to free ice cream and slushies, a game room, private crew snooze rooms with a full-size restroom and shower, executive conference rooms, and more.

"We are excited to have Business Jet Center back in the family," stated Megan Barnes, President of Paragon Aviation Group®. "Their commitment to safety and superior service has been consistent through the years. Ensuring each of our FBO members are qualified

prior to joining has guaranteed that only the best FBOs are in The Paragon Network. Our programs have evolved over the past seven years, which has allowed us to continue to grow our network both domestically and internationally. Business Jet Center's return says a lot about the value and power of networking and the importance for independent and smaller chain FBOs to connect with other quality FBOs. Ensuring that both our members as well as the amazing operators who choose Paragon Network FBOs, are confident about the quality of The Paragon Network, is paramount to our success. I know that Business Jet Center will not only meet the high expectations of these amazing groups, but they will exceed them."

+ READ MORE

FBO Members

ExecuJet (EBBR)	National Jets (KFLI)	Constant Aviation (KSFB)
ExecuJet (EDDB)	Lux Air Jet Centers (KGYR)	Henriksen Jet Center (KTME)
ExecuJet (EDDM)	Aero Air (KHIO)	Tunica Air Center (KUTA)
Jet Assist (EGAA)	Ross Aviation (KHPN)	Clay Lacy Aviation (KVNK)
ExecuJet (EGSC)	Platinum Air Center (KJKA)	Odyssey Aviation (KYIP)
XJet (KAPA)	ProJet Aviation (KJYO)	ExecuJet (LEBL)
Clay Lacy Aviation (KBFI)	Odyssey Aviation (KISM)	ExecuJet (LEGE)
Yelvington Jet Aviation (KDAB)	Ross Aviation (KLGB)	ExecuJet (LEIB)
Business Jet Center (KDAL)	Silverhawk Aviation (KLNK)	ExecuJet (LEVC)
DuPage Flight Center (KDPA)	Indy Jet (KMQJ)	ExecuJet (LSZH)
Henriksen Jet Center (KEDC)	Fontainebleau Aviation (KOPF)	ExecuJet (LSZR)
Fargo Jet Center (KFAR)	Providence Jet Center (KOQU)	Odyssey Aviation (MYEF)
Premier Jet Center (KFCM)		Odyssey Aviation (MYNN)

[Click here](#) for a list of Partner FBOs.



Planning a Get Away to The Bahamas This Spring?



Attending the Milken Global Conference? Land at Clay Lacy VNY.

Odyssey Aviation Bahamas is recognized worldwide as the most respected and reliable provider of private aviation services in The Bahamas. Their network of privately owned Fixed Base Operations (FBO) and Ground Handling Stations serve the world's private aviation community throughout the Bahamas and the United States. Odyssey Aviation views themselves as a partner in the private flight experience with a focus on safety, security and customer service excellence.

If you are planning a Spring or Easter trip to the Bahamas, be sure to use Odyssey Aviation as your Flight Service Partner!

+ MAKE YOUR RESERVATION TODAY!

The 21st Annual Milken Institute Global Conference is being held from April 29th - May 2nd at the The Beverly Hilton in Beverly Hills.

Clay Lacy Aviation at KVNY offers personalized, efficient and professional FBO services just 30 minutes from Beverly Hills. Their dedicated and experienced team delivers superior safety, service and value. Visit their elite FBO and experience the Clay Lacy difference.

Mention Milken Rewards to receive double Fly Buys points on all fuel uplifts and triple points on top offs!

Clay Lacy Van Nuys offers 24/7 operations with no noise curfew. Make your reservation today at claylacy.com/fbo-reservations or +1.818.989.2900.

+ MAKE YOUR RESERVATION TODAY!



TOYOTA GRAND PRIX OF LONG BEACH
APRIL 13 - 15
MAKE YOUR RESERVATION TODAY AT ROSS AVIATION (KLGB)!
*GRAND PRIX PARTY WITH COMPLIMENTARY LUNCH WILL BE HELD WHILE SHOWING THE RACE!
ROSS AVIATION



The Paragon Network™ Receives 2018



Austin Executive Airport (KEDC)

Best Aviation FBO Networking Services Provider Award

The Paragon Network™ was chosen as the 2018 Best Aviation FBO Networking Services Provider for the International Transport News Air Transport Awards.

Each year, International Transport News opens voting to general website traffic and their readership base of over 59,000 worldwide. They run an extremely methodical process to choose the winners. Once nominees have been submitted, each firm is notified and required to fill out a tailor-made questionnaire. The award research team then begins the process of conducting their own investigations into the nominated firm to determine the winner.

“Here at Paragon Aviation Group®, we have integrated the latest technology into each program we utilize,” stated Megan Barnes. “We have a state-of-the-art CRM and marketing platform that allows us to track opportunities, analyze customer activity and put together a plan of action for those who are engaging on a regular basis. Being a small organization, we rely heavily on technology and the efficiencies it provides for our customers.”

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Announces New Air Traffic Control Tower

Austin Executive Airport (KEDC) announced the opening of a new air traffic control tower on March 2nd, 2018.

Andrew D. Perry, Executive Director, said “The Austin Executive Airport is located in one of the fastest growing regions of the country and has experienced tremendous growth over the last several years. As the number of high-speed jet aircraft in the Austin Metropolitan area continues to increase, our new air traffic control tower will enhance the level of service and safety.” The new control tower will be open from 6 AM to 10 PM, 365 days a year. The local control frequency is 120.3 and the ground frequency is 119.45.

Located on the east side of Austin along the new SH130 toll road, Austin Executive Airport is a private commercial development established by Ron W. Henriksen, a Houston businessman and pilot with over forty years in the aviation industry. “Use of the Austin Executive Airport has outpaced our expectations, and I’ve decided to add an air traffic control tower for our customers” said Henriksen. “This new control tower will provide controlled airspace around the airport and enhance safety for our flying customers.”

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Odyssey Aviation Bahamas Welcomes PlaneSense, Inc.

Odyssey Aviation Bahamas welcomed PlaneSense, Inc. in "The First Ever" Pilatus Aircraft PC-24 Superlight Business Jet. Odyssey was tremendously honored that PlaneSense chose their FBO in the Bahamas for its first international flight.

Pilatus Aircraft delivered the first PC-24 business jet to its long-time customer PlaneSense, Inc. on February 7th, 2018. The superlight business jet was handed over to the US fractional ownership operator at a dedicated ceremony at its Portsmouth, New Hampshire base.

Source: Flight International

Odyssey Aviation Bahamas looks forward to continuing to serve the amazing crews at PlaneSense, Inc. for years to come.

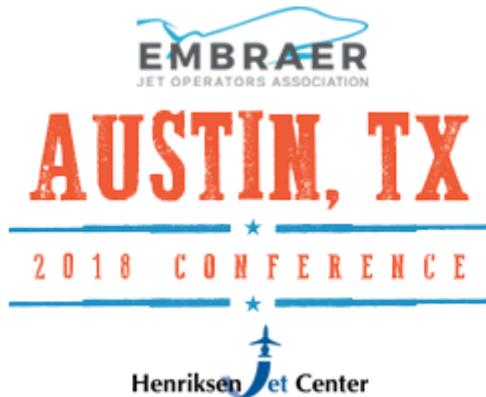
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Fargo Jet Center A&P Mechanics Receive Master Technician Certificates

Chris Eggl and Seth Lundberg, A&P Mechanics at Fargo Jet Center, have received Master Technician - Mechanical Airframe certificates from FlightSafety International (FSI). Chris Eggl received his Beechcraft King Air 300 certificate and Seth Lundberg received his Beechcraft King Air 200 Series certificate. The training was held in Wichita, KS and took six weeks to complete.

The training through FSI was designed for maintenance professionals who want to build their proven technical abilities with training in skills that would otherwise take years to acquire. The curriculum follows a five-step process to ensure individuals receive instruction on all the skills necessary to become a Master Technician. These individuals must complete four mandatory core courses and one elective course to earn the certificate.

[+ READ MORE](#)



Henriksen Jet Center (KEDC): Preferred FBO for the 2018 EJOA Conference

The biggest event of the year for the Embraer Jet Operators Association is being held at the Fairmont Hotel in downtown Austin, TX from April 8th-11th. The conference also features Embraer's Executive Operators Conference for the Phenom 100/300 and Legacy 450/500.

Henriksen Jet Center will have their standard ramp fees/fuel minimums, no special event



Use Henriksen Jet Center (EDC) for the 2018 MotoGP in Austin, TX!

Springtime in Austin means one thing: MotoGP. Now firmly established as one of the most thrilling race experiences of the year, the only North American round of the world's premier motorcycle racing championship lands at Circuit of the Americas April 20th - 22nd!

Austin's long-standing motorcycle heritage coupled with COTA's cutting edge racing facility

fees, no reservation fees, shuttle access to the hotel (on request) and a special fuel price already negotiated for our event guests. [Ramp reservations](#) are recommended. Reservations are also recommended for rental cars (Avis/Enterprise) specifically for Standard Luxury cars or SUVs.

Enterprise also offers an Exotic rental line in Austin for Audi A8L, BMW 740LI, Land Rover Range Rover, Porsche 911 Cabriolet, Stingray Corvettes, etc. Reservations through the Austin Exotic branch is required (1-866-4 LUX CAR) for these specific cars.

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ensures that audiences can expect a jam-packed weekend of world class two-wheeled excitement on-track alongside an incredible schedule of off-track entertainment. In addition to the Moto2 and Moto3 classes, MotoAmerica will bring its signature brand of star-spangled motorcycle racing to the track, filling out a stacked lineup of the world's greatest motorcycle riders.

Fly into Henriksen Jet Center to experience the best FBO in Austin!

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PARAGON NETWORK CUSTOMER REVIEWS

★★★★★ Super friendly folks who are willing to help and assist with anything you need. You think of it, they will try to help. Great stop.

- *Raymond D. on Business Jet Center (KDAL)*

★★★★★ This is a terrific FBO! We visited over Spring Break. The hospitality was first rate. Great line service, great customer service, great facilities and great value. Odyssey will be our new go-to in Central Florida.

- *Drew C. on Odyssey Aviation (KISM)*

★★★★★ In my honest opinion, Business Jet is a step above the rest. I was a transient customer for roughly 2 years before becoming a base customer when my principal moved operations there. And I can honestly say, transient customer or base customer, everyone is treated with the utmost respect and given the same priority as the next guy. From the customer service representatives up front to the line personnel in the back, you will receive the attention to detail both pilots and owners alike appreciate receiving. I would gladly refer anyone to Business Jet Center at Dallas Love.

- *J.T. on Business Jet Center (KDAL)*

★★★★★ Flew into KEDC on Feb. 27th and left on March 2nd. When I arrived in the morning I was departing, I discovered that there was a misunderstanding and that the line guy had (without asking) topped off my tanks (I had said that I would give instructions before I left). After politely notifying the FBO of the "problem" they were all too happy to charge me the self-serve price and waive my parking fees. Everyone here on the ground, at the FBO and in the new control tower was all very welcoming and friendly. I great place to land and convenient to Austin and Round Rock.

- *Paul R. on Henriksen Jet Center (KEDC)*

★★★★★

I just wanted to take a moment to express my appreciation for the best FBO experience I have had in my 39 years of flying. My first exposure to your business was researching FBO's via ForeFlight prior to our arrival at JKA. Having never flown in before, wanted to see who had the best deal on fuel, as that is always a major concern. I was impressed not only by your fuel price, but by your website so decided to make this our place to park during our 3 day/2 night stay. I called the night before our arrival to inquire about rental cars and the young lady with whom I spoke was extremely friendly, helpful and accommodating. Made a reservation for a compact car and got some general helpful info from her prior to our arrival. When we landed, we had not even shut the engine down and our car was brought out to the plane. And it was a pristine Hemi Charger! The lineman (I believe his name was Eric) was very professional and friendly. Went inside the office to register and sign papers and everyone I came in contact with was super helpful and welcoming. Arranged to top up with fuel (at a \$,50 first time visitor discount) and was getting ready to leave when I ran into a gentleman who was a former Braniff pilot (and I believe current employee of yours) and spent several minutes chatting with him. I almost hated to leave the FBO that day because of the warm welcome shown upon our arrival. My aircraft was parked and tied down for 2 nights. Our departure was an equally positive experience. I believe I was introduced to you as you were heating up some Corky's BBQ for employee appreciation day. You should be very proud of what you have created there in Gulf Shores. A positive work culture like the one that I experienced at Platinum does not happen by accident. My hat is off to you for operating a first class business. Rest assured will we not only be back, but will tell other pilots about our experience. Can't wait til you guys build out the permanent facilities!

- *Bruce L. on Platinum Air Center (KJKA)*

★★★★★ Incredibly beautiful facility inside and out. Great service. Line guy was a little rude, but no complaints overall. Compared to other FBOs, this felt like the Ritz. My guests were extremely impressed. Only \$30 to park my single engine piston for the day without fuel.

- *Alex M. on Fontainebleau Aviation (KOPF)*

★★★★★ We received the royal treatment from Fontainebleau FBO; from the line to the front desk, everyone was welcoming and wonderful. A special thanks to Aneika, for going above and beyond. Even though we are a high performance single engine piston, we received the "Global 8000" attention. Thank you.

- *Bob M. on Fontainebleau Aviation (KOPF)*

★★★★★ As a retired airline pilot, now flying a private jet, I have visited many FBO's around the world. This FBO is among the top 10 worldwide!

- *Ross A. on Henriksen Jet Center (KTME)*

★★★★★ Awesome experience at Odyssey. They quickly answer emails with fees (if any) and they greet you at your airplane with your rental car. All is set when you arrive and depart. We spent several days there and communication was great, personal service fantastic. We'll be back to see all - Sam, Debra, Sheri, Ansel and Axel know what customer service is all about! Thanks!

- *Barry L. on Odyssey Aviation (KISM)*



The Paragon Network™ is a distinguished group of carefully vetted independent FBO's that provide a first-class experience for general aviation travelers worldwide. FBO Network Members enjoy increased business through group networking efforts while providing additional benefits to based customers. Each independent fixed base operator joining The Paragon Network™ goes through a comprehensive audit of their facility and FBO services to ensure the quality of the member base. The Paragon Network™ is facilitated by Paragon Aviation Group™.