

October 2017 Newsletter

The Paragon Network Adds Two Premier Members To Their Outstanding FBO Network



Paragon Aviation Group is proud to announce the two newest members of their elite independent FBO network, ProJet Aviation (KJYO) and Silverhawk Aviation (KLNK).

ProJet Aviation is an elite FBO located at Leesburg Executive Airport (KJYO), the destination of choice for private air travel in the Washington D.C. Metro region. Leesburg is the closest GA airport to Washington D.C., Dulles International, the Salamander Resort, and Virginia's Horse and Wine Country. Their first-class FBO features plane side access, award-winning service, and competitive fuel prices with no landing fees. Learn more.

Silverhawk Aviation is a premier FBO located in Lincoln, NE at Lincoln Airport (KLNK). Their FBO features 24-hour service, a private VIP lounge, heated hangars, on-site rental cars, and more. Silverhawk Aviation began in 1991 as a small charter company with one aircraft. They are now a full-service FBO specializing in quick turns with a FAA-certified repair station offering general aviation maintenance, repair, upgrades, and a prosperous charter fleet.

+ VIST OUR WEBSITE

<u>Jet Assist (EGAA)</u>

XJet (KAPA)
Clay Lacy Aviation (KBFI)
Yelvington Jet Aviation (KDAB)
DuPage Flight Center (KDPA)
Henriksen Jet Center (KEDC)
Fargo Jet Center (KFAR)
Premier Jet Center (KFCM)

National Jets (KFLL)

FBO Members

Lux Air Jet Centers (KGYR)

Aero Air (KHIO)

Ross Aviation (KHPN)

Platinum Air Center (KJKA)

ProJet Aviation (KJYO)

Ross Aviation (KLGB)

Silverhawk Aviation (KLNK)

Indy Jet (KMQJ)

Fontainebleau Aviation (KOPF)

Providence Jet Center (KOQU)
Constant Aviation (KSFB)
Henriksen Jet Center (KTME)
Columbus Jet (KTZR)
Tunica Air Center (KUTA)
Clay Lacy Aviation (KVNY)
Odyssey Aviation (KYIP)
Odyssey Aviation (MYEF)

Odyssey Aviation (MYNN)



NBAA-BACE 2017 in Las Vegas October 10th - 12th

The Paragon Network is excited to be attending the 2017 NBAA Business Aviation Convention & Exhibition in Las Vegas, NV! We have quite a few members exhibiting this year and can't wait to see all of you at this year's show. Be sure to stop by and visit our exhibiting Paragon Network members. Find the list of our member's booth numbers below:

DuPage Flight Center - C7310 Fontainebleau Aviation - C7310 National Jets - C8521 Tunica Air Center - C8538 Odyssey Aviation - C9918



The Paragon Network "Thinks Pink" for Breast Cancer Awareness Month

The Paragon Network continues to raise awareness for breast cancer with their "Think Pink" promotion during the month of October.

To raise awareness, participating members of the Paragon Network will be handing out various items including "Think Pink" bracelets, pens, and t-shirts. In addition, a portion of their fuel or service revenue will be donated to organizations supporting prevention and treatment of breast cancer.

Paragon Aviation Group will also be making a \$5 donation to the Breast Cancer Research

XJet - C11149

Fargo Jet Center/Premier Jet Center - N4314 Ross Aviation - N4314 Clay Lacy Aviation - N5721 & C9412

Keep a look out for the Paragon corporate team!

We will be available to answer questions about our elite member FBOs or provide you with more information about how to join the Paragon Network!

+ NBAA WEBSITE



Fly into Premier Jet Center (KFCM) for Super Bowl LIII!

Planning to attend Super Bowl LII in Minneapolis? Make your reservations at Premier Jet Center to experience the best customer service in Minneapolis!

Operating under the core values of safety, integrity and professionalism, you are guaranteed to receive first class service from their highly trained and exceptional team.

Premier Jet Center's concierge service is ready to assist with all accommodations during your stay in Minneapolis.

In addition, Premier Jet Center offers a full range of aircraft maintenance and management services, providing customers with an experience of the highest caliber.

Foundation for every online survey completed during the month of October. Show your support, use a Paragon Network FBO on your next trip and tell us about it!



+ PARAGONTHINKSPINK.COM



Fly into Platinum Air Center for the 46th Annual National Shrimp Festival!

Don't miss the 46th Annual National Shrimp
Festival from October 12th - 15th. This four-day
event will be packed with more than 80 hours of
musical entertainment, almost 200 art booths,
the Annual Sand Sculpture Contest, the
Children's Activities Village, 200 pounds of
shrimp per day, and much more!

Platinum Air Center is located just minutes from the festival. For your convenience, they have a full line of Enterprise rental cars on site and offer special crew rates. If you prefer, they will provide shuttle transportation to the Shrimp Festival. Platinum Air Center's 5-acre heavy aircraft ramp is conveniently located on the South side of runway 9/27 and allows for easy arrivals and departures. They have no ramp/landing fees and offer a \$.50 per gallon

Don't have tickets yet? Visit the Ticketmaster website or <u>click here</u> to purchase your tickets.



+ MAKE YOUR RESERVATION TODAY!

discount for all first-time customers. All this coupled with exceptional service are waiting for you in Gulf Shores, AL.

For more information on the 46th Annual National Shrimp Festival or to make a reservation visit www.PlatinumAirCenter.com or call them at 251-923-0050.

+ MAKE YOUR RESERVATION TODAY

Be Safe, Not Sorry

AERO Specialties new safety certified GSE. For towing, ground power and lav service.





Contact AERO Specialties TODAY for All of Your GSE Needs!

AERO Specialties provides complete aircraft ground support equipment (GSE) solutions to corporate, FBO, MRO, military, airline and general aviation customers. AERO manufactures and distributes industrial-grade, high-quality new, used and refurbished aircraft GSE, including Towbars & Heads, Oxygen & Nitrogen Systems, Lavatory & Potable Water Carts, Ground Power Units (GPU), Stairs & Stands, Tractors & Tugs, Hydraulic Service Systems, Ramp Safety Equipment and much more.

+ WWW.AEROSPECIALTIES.COM



Visit Henriksen Jet Center (KEDC) in Austin, TX for These Events in October!

The 2017 <u>Formula 1 Grand Prix Race</u> is being held from October 21st - 22nd at Circuit of the Americas. Entertainment will include Justin Timberlake on the 21st and Stevie Wonder on October 22nd.

The <u>University of Texas vs. Oklahoma State</u>
<u>Football Game</u> will take place on October 21st at DKR Texas Memorial Stadium in Austin, TX.

Parking space will be limited at Austin Executive Airport (KEDC) and reservations are highly recommended.

+ MAKE YOUR RESERVATIONS TODAY

Silverhawk Aviation: Midwestern Hospitality, Big City Perks



Midwesterners are often viewed as friendlier than your average American, and the Silverhawk Aviation family continues to reinforce this mindset, doing whatever it takes to provide their customers with a great experience from takeoff to touch down.

"We have a hometown setting here at Silverhawk that our customers appreciate," said Will Zimdars, Director of FBO Services. "It's a nice place to stop, kick back and relax. Or if a customer needs a quickturn, our staff is ready to safely and efficiently fuel them up and get them on their way."

Construction is in progress that will double Silverhawk's hangar space from 25,000 square feet to 50,000 square feet. Set to open spring 2018, the new space will be used for both based and transient aircraft. The FBO is also investing \$300,000 in a complete interior remodel, which will also be finished spring 2018.

The complete article on the October 2017 Phillips FBO of the Month will be released next week. Visit facebook.com/Phillips66Aviation to learn more!



PARAGON NETWORK CUSTOMER REVIEWS

*** This is by far the best FBO that I have ever been to. The employees here at KTME went above and beyond to assist us in any way possible. They were very supportive and courteous during our brief time to support Harvey. I would like to give a special shout out to Olivia. She went above and beyond the standard helping me track down all of my fuel receipts. Her professionalism and patience with me was very appreciative. Thank you so much Olivia and thank you Henriksen Jet Center for welcoming us into

your home.

Cody S. on Henriksen Jet Center (KTME)

*** The customer service from the desk staff and ramp crew is paramount at this facility. The crew lounge is one of the best I've ever seen, complete with a large kitchen. But the best part is the gym! You guys are doing it right by providing flight crews the ability to grab a full workout and then shower afterwards. Thank you!

- Todd H. on DuPage Flight Center (KDPA)

*** My wife and I flew in on Saturday August 19, 2017 to spend a couple days prior to flying on to Salem Monday morning for the eclipse, August 21st. We taxied in to Aero Air and were met by a charming young man that directed us to the tie down area. We had booked a rental car at the terminal prior to arrival, but the terminal was quite a ways from our tie down. The young man that met us offered us a rental car from their fleet, what a relief that was. He went into the office and a few moments later pulled up next to our plane with our rental car. After helping us unload the aircraft, we proceeded into the office to complete the rental agreement. On Monday morning, we arrived at Aero Air, got fuel, received our IFR clearance and away we went. I cannot say enough about Aero Air; come see for yourself, you will not be sorry!

- Steve L. on Aero Air (KHIO)

***** Platinum Air Center was great to deal with. Friendly, quick to bring the rental car up to the plane, free parking for the week that we were there, cheapest fuel on field, and an additional fuel discount for being a first-time visitor. Highly recommended!

- Ted D. on Platinum Air Center (KJKA)

*** Great experience at Ross. They treated my passenger and me with courtesy and respect even though we arrived in a Cherokee. Line service was very professional and the desk folks pleasant and cheerful. The parked the plane close by, and not far from a Gulfstream, very affordable at \$15 for a ramp fee, definitely a break for us 'smaller' guys. Beautiful lobby with refreshments and electronic amenities. Glad we went there and would recommend them without hesitation.

- Jesse K. on Ross Aviation (KLGB)

*** This is an outstanding FBO and restores my faith in humanity. I spent a good portion of the day here in support of Hurricane Harvey relief efforts. The staff here had been stranded for days due to rising floodwaters, and the airport was open only to helicopters. Nevertheless the personnel here were eager and courteous to help every arriving aircraft as those aircraft were trying to relieve conditions in the Houston area. This would have been a great experience under the best of circumstances. As it happens, it was a trying week for all involved, and these guys are still going strong. What a great group of people.

- Lyndon N. on Henriksen Jet Center (KTME)

**** We had to divert from our stop at Lincoln to pick up passengers to a field 30 miles (by car) away because of a storm line rolling over KLNK. We called down to Silverhawk to have our passengers relocate to the other field while we flew around the system. Silverhawk actually drove our people to the small airstrip to meet us. It was a great gesture and effort that helped us keep our schedule and shows a real commitment to customer service.

- Jim B. on Silverhawk Aviation (KLNK)

This has been by far one of the greatest and hardest working crews I have had the pleasure of working with. The line team is amazing, quickly supporting refuel operations and massive parking. The aircraft density during the Hurricane Harvey relief effort was extreme and these guys managed it flawlessly. As for the operations team I have to point out two people particularly that aided in smooth transitions and helped us every single day. Cassandra and Olivia were two of the nicest people and really went out of their way to make things easy. Big ups to the entire team at Henriksen Jet Center Houston Executive.

- Mordicah T. on Henriksen Jet Center (KTME)

*** Landed at KYIP Sunday August 20, 2017 to deliver a passenger. Had engine trouble. Eric at Odyssey Aviation stuck right with us making other passengers comfortable and assisted me by rounding up some tools and eventually a rental car. Eric went far out of his way to assist. When you're broke down on the road there is never any guarantee you are going to find considerate and authentic assistance. Eric made it happen!! I highly recommend Odyssey at KYIP. I'll be back!

- Christopher G. on Odyssey Aviation Detroit (KYIP)

***** I had an amazing experience with the entire staff at Odyssey! Having flown to various out islands half a dozen times for family vacations, but never landing at Nassau, I was apprehensive after reading posts that complained of the process of departing Nassau. Odyssey put me at ease via email, and

they delivered upon arrival, assisting with completing my departure flight plan, then faxing it to the tower staff. I made 4 quick-turns through Odyssey to pick up and drop off family that flew in commercially, in order to get them to the Exuma for a family event. The entire experience absolutely could not have been better. They helped in every possible way, shuttling between the FBO and terminal, helping me file flight plans, and they even provided a ride to the store to pick up some "essential supplies":) The charges were as expected and considering the location, extremely reasonable. I'm just a piston single guy, but was treated like one of the big boys. 5 stars all the way!!

- Russ C. on Odyssey Aviation Nassau (MYNN)



The <u>Paragon Network</u> is a distinguished group of carefully vetted independent FBO's that provide a first-class experience for general aviation travelers across the world. FBO Network Members enjoy increased business through group networking efforts while providing additional benefits to based customers. Each independent fixed base operator joining The Paragon Network goes through a comprehensive audit of their facility and FBO services to ensure the quality of the member base. The Paragon Network is facilitated by Paragon Aviation Group.

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