



The Paragon Network

September 2015 Newsletter

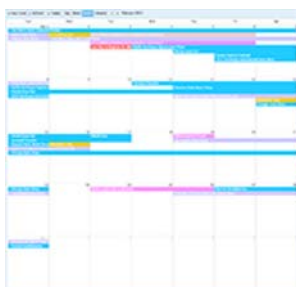
The [Paragon Network](#) is an elite group of **independent FBOs** that provide a first-class experience to business aviation travelers in North America.



Are you Paragon Preferred?
Customers with Paragon Preferred status are now receiving more benefits than ever! [Click here](#) to learn more and register!

Event Calendar:

[Click here](#) to view the full event calendar!



2015 Hill Country Classic Car Auction

Austin, TX
September 11 - 13

Fort Worth Alliance Air Show

Fort Worth, TX
September 12 - 13

Portland Dragon Boat Festival

Portland, OR
September 12 - 13

Travel Industry Exchange

Orlando, FL
September 15 - 17

The Paragon Network's First 20's Group Meeting Proves to Be a Huge Success



The Paragon Network held their first 20's group style meeting at DuPage Flight Center in West Chicago, IL from August 27th - 29th. In attendance were 16 managers and owners from 12 Paragon member locations.

The group began their trip with an introduction into DuPage Flight Center and a tour of their impressive facility led by Mark Doles, Director of Aviation Facilities and Properties. After spending an hour in the pertinent areas of the FBOs operation, Mark was provided with a comprehensive evaluation of three key departments. "The candidness was great. The feedback that I received was invaluable and opened my eyes to so many opportunities. I would encourage every member to be a part of this," said Doles.

Highlights included Tom Hendricks, President of NATA, speaking to the members about the state of general aviation in Washington, DC and an exciting team-building activity in downtown Chicago.

Mike Delk, President of Paragon Aviation Group said, "This is another way that Paragon Aviation Group generates significant value to the independent FBOs. Through meetings like these, we will continue to equip our members with the tools they need to succeed. In response to the positive feedback we received, we will conduct these meetings semi-annually."

[Click here](#) to view the full press release on the Paragon website.

Lake Union Boats Afloat Show 2015
Seattle, WA
September 16 - 20

NBAA Regional Forum
St. Louis, MO
September 17

SAE 2015 AeroTech Congress and Exhibition
Seattle, WA
September 22 - 24

State Fair of Texas
Fort Worth, TX
September 25 - October 18

National Safety Council Exposition 2015
Atlanta, GA
September 28 - 30

APEX & IFSA 2015 Expo
Portland, OR
September 28 - October 1

Our FBO Members:

[XJet \(APA\)](#)
[Clay Lacy Aviation \(BFI\)](#)
[Ideal Aviation \(CPS\)](#)
[DuPage Flight Center \(DPA\)](#)
[Henriksen Jet Center \(EDC\)](#)
[Fargo Jet Center \(FAR\)](#)
[Premier Jet Center \(FCM\)](#)
[National Jets \(FLL\)](#)
[Texas Jet \(FTW\)](#)
[Hill Aircraft \(FTY\)](#)
[Odyssey Aviation \(GGT\)](#)
[Aero Air \(HIO\)](#)
[Odyssey Aviation \(NAS\)](#)
[Fontainebleau Aviation \(OPF\)](#)
[Providence Jet Center \(OQU\)](#)
[Skyplace FBO \(SAT\)](#)
[StarPort \(SFB\)](#)
[Pazos FBO Services \(SJU\)](#)
[Henriksen Jet Center \(TME\)](#)
[Tampa Int'l Jet Center \(TPA\)](#)
[Legacy Jet Center \(TUL\)](#)
[Clay Lacy Aviation \(VNY\)](#)

Safety

Uncompromising safety is the most important ingredient in aviation today. Each one of our members are NATA Safety First Certified or has completed an equivalent program.

Service

Award winning service is undeniable in the Paragon Network. Each member has been rated among the top best FBOs in North America.

Reliability

This group of FBOs are the most consistent and dependable operators in North America.

Value

Our network of PAG locations guarantee a quality facility and outstanding service at a competitive price.



Fly Into Ideal Aviation (KCPS) for the NBAA Regional Forum in St. Louis!



Are you attending the NBAA Regional Forum at St. Louis Downtown Airport on September 17th? Visit [Ideal Aviation's](#) elite facility and experience their first-class customer service.

[Click here](#) to make your reservations today!

Be sure to say hi to our exhibiting members, [Fargo Jet Center](#) at booth 504 and [Odyssey Aviation Bahamas](#) at booth 104. Download an exhibit hall floor plan [here](#).



What percentage of the World's population has ever flown on an airplane?

- a. 17%
- b. 41%
- c. 5%
- d. 23%

[Click here for the answer!](#)

Quality

The PAG can guarantee a first-class operation through comprehensive audits and core standards that each FBO is required to meet before joining the group.

*We value
your feedback*

The Paragon Network values your feedback.

[Click here to take our survey.](#)

Visit any Paragon Member and take a moment to share your experience with us during the month of August and be entered into our weekly drawing to win a diecast airplane, shirt, or other great prizes! The more locations you visit and provide feedback on, the better your chances to win! Don't forget to include your contact information at the end of the survey so we can notify you if you win.



PARAGON NETWORK CUSTOMER REVIEWS



From Will Sullivan on XJet (KAPA)

Flew in on July 1st, 2015 and the staff provided stellar service. We needed donuts for our customers, and everyone jumped at the task of quickly picking some up. Thanks!



From Roy Brenner on XJet (KAPA)

CSRs and Line Service are really on the ball. Smoothly handled all our changes and seamlessly picked up the slack when passenger's rental car wasn't there (had another one waiting when we landed) and catering was delivered to wrong FBO (found it, and sent somebody to pick it up for us). Service just doesn't get better.



From Darin Dunham on Hill Aircraft (KFTY)

Outstanding service and very nice personnel! They dropped us off and picked us up from Six Flags in the courtesy vehicle. No ramp fee, and the avgas is a \$1 cheaper than the other FBO at this airport.



From Kent Burke on Aero Air (KHIO)

Flew in yesterday for a family trip. We were promptly marshaled to a parking spot on the ramp and our rental car brought right to the plane. The paperwork for the rental car was already pre-filled; all I needed to do was review and sign. We were on our way in a total of 10 minutes. Couldn't ask for a better experience.



From W. Minnette on Providence Jet Center (KOQU)

Wonderful place! Very helpful, convenient to Providence, lovely facility, friendly folks, what's not to like?



From Michael Day on StarPort (KSFB)

I flew in on my Cherokee 140 to pick up my wife who was flying in commercially. The folks couldn't have been nicer - no "handling fee" or minimum fuel purchase required! Plus, they provided a crew car to drive to the main terminal. They really set the bar for FBOs.

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