



The Paragon Network

March 2014 Newsletter

The [Paragon Network](#) is an exclusive group of **independent FBOs** that provide an elite experience to business aviation travelers in North America.

Event Calendar:

[Houston Livestock and Rodeo](#)

Houston, TX
March 4-23

[St. Patrick's Day](#)

March 17, 2014

[International Operators Conference \(IOC\)](#)

Tampa, FL
March 17-20, 2014

[Sony Ericsson Tennis Open](#)

Miami, FL
March 17-30, 2014

Our FBO Members:

[XJet \(KAPA\)](#)

[Jet Aviation \(KBED\)](#)

[Clay Lacy Aviation \(KBFI\)](#)

[Lane Aviation \(KCMH\)](#)

[Jet Aviation \(KCPS\)](#)

[Jet Aviation \(KDAL\)](#)

[DuPage Flight Center \(KDPA\)](#)

[Metro Flight Services \(KDTW\)](#)

[Henriksen Jet Center \(KEDC\)](#)

[Fargo Jet Center \(KFAR\)](#)

[National Jets \(KFLL\)](#)

[Texas Jet \(KFTW\)](#)

[Hill Aircraft \(KFTY\)](#)

[Aero Air \(KHIO\)](#)

[Jet Aviation \(KHOU\)](#)

[Flightline First \(KNEW\)](#)

[Fontainebleau Aviation \(KOPF\)](#)

[Jet Aviation \(KPBI\)](#)

[StarPort \(KSFB\)](#)

[Jet Aviation \(KTEB\)](#)

[Henriksen Jet Center \(KTME\)](#)

[Tampa Int'l Jet Center \(KTPA\)](#)

[Legacy Jet Center \(KTUL\)](#)

[Clay Lacy Aviation \(KVNY\)](#)

[Odyssey Aviation \(MYEF\)](#)

[Odyssey Aviation \(MYNN\)](#)

[Pazo's FBO Services \(TJSJ\)](#)

Paragon Network Adds Seattle, San Juan locations



The Paragon Network continues to expand its North American footprint with addition of two new members in key markets. Last month, Paragon Aviation Group announced that **Clay Lacy Aviation Seattle (KBFI)** and **Pazo's Fuel Services in San Juan (TJSJ)** are the latest additions to their group of independent FBOs.

Stationed at Seattle's famous business aviation airport, Boeing Field (KBFI), Clay Lacy's experienced concierge service offers ground transportation, hotel, travel and restaurant options for passengers and flight crew. Their NATA Safety First trained and certified line service technicians are equipped to handle and service a wide variety of aircraft, up to the size of a Boeing 747. And with over 60,000 square-feet of available hangar space, they can accommodate both based and transient aircraft.

Pazo's Fuel Services (TJSJ) provides elite FBO services to travelers visiting San Juan, Puerto Rico. Passengers at Pazo's enjoy quick access to some of the island's most popular restaurants and shops. In late 2014, they will also experience the upgraded amenities in a newly remodeled luxury terminal.

"The addition of both Clay Lacy and Pazo's to the our network makes for a great start to 2014," Mike Delk, president of Paragon Aviation Group, said. "We look forward to working with these outstanding independent operators."

Photo above: The expansive ramp of Pazo's FBO services.

Photo Spotlight: NBAA Leadership Conference 2014



Left: The Paragon Network sponsored hotel key at the Westin Buckhead. Right: Clayton Lackey with Tampa International Jet Center (KTPA) and Scott Jefvert with Paragon Aviation Group

most important ingredient in aviation today. Each one of our members are NATA Safety First Certified or has completed equivalent program.

Service

Award winning service is undeniable in the Paragon Network. Each member has been rated among the top best FBOs in North America.

Reliability

This group of FBOs are the most consistent and dependable operators in North America.

Value

Our network of PAG locations guarantee a quality facility and outstanding service at a competitive price.

Quality

The PAG can guarantee a first-class operation through comprehensive audits and core standards that each FBO is required to meet before joining the group.

The Paragon Network was a proud sponsor of the 2014 NBAA Leadership Conference in Atlanta, GA last month. During the conference, more than 300 business aviation decision makers gathered to industry insights and share best practices. Numerous employees from Paragon Network members were in attendance and a lucky attendee won the Paragon Network giveaway bag worth over \$500!



Paragon Network to Host 3rd Annual College Bracket Challenge

During the month of March, the Paragon Network will host its 3rd annual college bracket challenge during NCAA March Madness. Register your bracket from March 16-20th for a chance to win up to \$500 cash!

2014 Bracket Challenge Member Sponsors:



Q: What Sets Your FBO Apart?

The Paragon Network is comprised of some of the most elite, independent operators in the industry. We asked a few Paragon Network employees about what sets their FBO apart from the competition.



Missi Zaslaw, Aero Air (KHIO)

Not only do we have an awesome Pilots lounge with 2 apple computers, a big screen TV but we have a flight simulator as well!



Claudia Morejon, Fontainebleau Aviation (KOPF)

Fontainebleau Aviation embodies the excitement, glamor and service of a previous era, but in 21st Century sophisticated luxury!



Julie Silberman, Tampa Int'l Jet Center (KTPA)

Tampa Jet Center is in the peak of our season! Spring Training has started and the NY Yankees are just a stones throw away from our fabulous facility. We would be more than happy to give you a ride to Steinbrenner Field to watch the game!



Jill Case, Odyssey Bahamas (MYEF & MYNN)

Imagine yourself sitting on the white sand beach, listening to the soft roll of the waves in front of you and the ruffle of the palm tree leaves above you. You're sipping on a rum dum and you're biggest concern at the moment is that you can't decide whether to go paddle boarding or snorkeling. Doesn't this sound nice? Now imagine you're a customer of Odyssey Aviation Bahamas. All of the above still applies, but chances are your biggest concern is whether you want to go to the Exumas by yacht or by seaplane!

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