



The Paragon Network

January 2016 Newsletter

The **Paragon Network** is an elite group of **independent FBOs** that provide a first-class experience to business aviation travelers in North America.

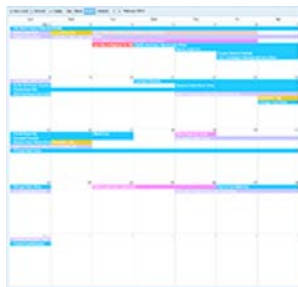
Visit us at S&D 2016 in Tampa, FL from January 19th - 21st!



Are you Paragon Preferred? Customers with Paragon Preferred status are now receiving more benefits than ever! [Click here](#) to learn more and register!

Event Calendar:

[Click here](#) to view the full event calendar!



Austin Boat Show

Austin, TX
January 7 - 10

Tarrant County RV Show

Fort Worth, TX
January 7 - 10

Minneapolis Tattoo Arts Convention

Minneapolis, MN
January 8 - 10

Progressive International Motorcycle Show

Miami, FL
January 8 - 10

2016 Houston Boat Show

Houston, TX
January 8 - 17

Monster Jam Houston



Be sure to make the **Paragon booth (#110)** or any of our member FBO booths your first stop to learn more!

Paragon is giving away great prizes again this year including custom baseball t-shirts, awesome beanies, glow-in-the-dark glasses, and **over \$2,500 in CASH PRIZES!**

124 Odyssey Aviation - MYEF

124 Odyssey Aviation - MYNN

400 Texas Jet

401 DuPage Flight Center

410 StarPort

411 Fontainebleau Aviation

511 Clay Lacy Aviation - KBFI

513 Clay Lacy Aviation - KVNY

521 Pazo's FBO Services

526 Hill Aircraft

723 Flite Line Services

820 Ideal Aviation

920 Skyplace FBO

1101 Fargo Jet Center

1101 Premier Jet Center

1201 Tampa Int'l Jet Center

Houston, TX
January 9

Portland Boat Show
Portland, OR
January 13 - 17

St. Louis RV Vacation & Travel Show
St. Louis, MO
January 14 - 17

Chicago Boat, RV & Strictly Sail Show
Chicago, IL
January 14 - 18

Atlanta Boat Show
Atlanta, GA
January 14 - 17

Monster Jam Tampa
Tampa, FL
January 16

NBAA Schedulers & Dispatchers Conference
Tampa, FL
January 19 - 21

Minneapolis Boat Show
Minneapolis, MN
January 21 - 24

Living Legends of Aviation Awards
Beverly Hills, CA
January 22

Chicago Travel & Adventure Show
Chicago, IL
January 23 - 24

Monster Jam Orlando
Orlando, FL
January 23

NBAA Regional Forum
West Palm Beach, FL
January 28

Portland International Auto Show
Portland, OR
January 28 - 31

Fargo Boat Show
Fargo, ND
January 29 - 31

Northeast International Auto Show
Providence, RI
January 29 - 31

The Seattle Boat Show, Indoors + Afloat
Seattle, WA
January 29 - February 6

Aviators Sun & Fun Cruise
Ft. Lauderdale, FL
January 30 - February 4

Providence Boat Show
Providence, RI
February 4 - 7

Helpful Links

[Online Registration](#)
[Hotel & Transportation Information](#)
[Exhibit Hall Floor Plan](#)
[Exhibitor Directory](#)
[Agenda](#)

Fly Into Tampa International Jet Center (KTPA) for S&D 2016!



We are very excited to have S&D 2016 hosted in Tampa, FL – the hometown of one of the founding members of the Paragon Network, Tampa International Jet Center! [Make your reservation here.](#)

Lux Air Jet Centers (KGYR) Joins The Paragon Network



Lux Air Jet Centers at Phoenix-Goodyear Airport (KGYR) became a member of the elite Paragon Network on January 1st, 2016. They have been the full-service FBO at GYR since 2007 and offer a full range of ground support assistance for all types of aircraft, including heavy transports. Their experienced customer service representatives and highly trained line staff are known for providing only the highest level of customer service. [Click here](#) for more information.



Our FBO Members:

[Clay Lacy Aviation \(BFI\)](#)

[Ideal Aviation \(CPS\)](#)
[DuPage Flight Center \(DPA\)](#)
[Henriksen Jet Center \(EDC\)](#)
[Fargo Jet Center \(FAR\)](#)
[Premier Jet Center \(FCM\)](#)
[National Jets \(FLL\)](#)
[Texas Jet \(FTW\)](#)
[Hill Aircraft \(FTY\)](#)
[Odyssey Aviation \(GGT\)](#)
[Lux Air Jet Centers \(GYR\)](#)
[Aero Air \(HIO\)](#)
[Odyssey Aviation \(NAS\)](#)
[Fontainebleau Aviation \(OPF\)](#)
[Providence Jet Center \(OQU\)](#)
[Skyplace FBO \(SAT\)](#)
[StarPort \(SFB\)](#)
[Pazos FBO Services \(SJU\)](#)
[Henriksen Jet Center \(TME\)](#)
[Tampa Int'l Jet Center \(TPA\)](#)
[Legacy Jet Center \(TUL\)](#)
[Clay Lacy Aviation \(VNY\)](#)
[Flite Line Services \(YKF\)](#)

Safety

Uncompromising safety is the most important ingredient in aviation today. Each one of our members are NATA Safety First Certified or has completed an equivalent program.

Service

Award winning service is undeniable in the Paragon Network. Each member has been rated among the top best FBOs in North America.

Reliability

This group of FBOs are the most consistent and dependable operators in North America.

Value

Our network of PAG locations guarantee a quality facility and outstanding service at a competitive price.

Quality

The PAG can guarantee a first-class operation through comprehensive audits and core standards that each FBO is required to meet before joining the group.





**PARAGON NETWORK
CUSTOMER REVIEWS**


★★★★★

From Steven Bral on Lux Air Jet Centers (KGYR)

All I can say is Wow! What an awesome experience I had with Lux. I am a professional airline pilot who was delivering a Cessna 337 Skymaster to its new owner from Ormond Beach Florida to Willows California. I originally landed at Glendale, AZ airport and had little or no help or hospitality. I decided to fly to Goodyear where I was treated extremely well. I highly


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FBOs in America have in common?



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Clay Lacy Van Nuys Continues to
Enhance Their Services & Facility

recommend all inbound flights into the Phoenix Arizona area to bring your business to Lux. You will not be disappointed.

★★★★★

From Robert McMeekin on Ideal Aviation (KCPS)

Great service at Ideal 9/29-10/1/15. Called about an hour out and Kimberly took care of arranging a rental car that was on the ramp waiting for us. Kimberly, Lindsey and George made sure that everything went smoothly with car, parking and fuel. Thank you. We'll be back.

★★★★★

From Richard Stanley on Henriksen Jet Center (KEDC)

AAA facility Great service. Had my Enterprise car ready and brought out to the plane!

★★★★★

From Don Richie on Lux Air Jet Center (KGYR)

I have now landed at GYR twice on my way from Austin to Sacramento and used these folks for rental car and fuel. I cannot thank them enough for the incredible service and hospitality. I will continue to stop here for sure.

★★★★★

From Craig Cavins on Texas Jet (KFTW)

Flew into Texas Jet today and received exceptional service, even in my little C-172. My passengers were quite impressed.



[Clay Lacy Aviation at Van Nuys Airport \(KVNY\)](#) recently added four brand new fuel trucks and a wireless ticketing system to expedite quick turns, eliminate errors & improve efficiency in servicing their customers.

In November 2015, Clay Lacy opened 2.5 acres of new ramp space to provide additional space for arrivals & departures, accommodate overnight parking & reduce the frequency of aircraft towing. This marked the first phase of a 6-acre development & improvement plan designed to create Los Angeles' most secure & private corporate aviation complex. Work on the new campus began in February 2014 & is scheduled for completion in Summer 2016. [Click here](#) to view a time-lapse video of the new ramp during construction.

AIN FBO SURVEY

It's that time of year again! Every year AIN asks for your feedback to produce their FBO survey results. The results are used as an FBO guide to their audience and as a way to give recognition to the FBOs and their staff who continuously provide the highest level of service.

The Paragon Network currently has 23 elite locations across North America who are included in the survey. We would love to see all of you submit your feedback on our locations! [Click here](#) to access the survey and let the AIN audience know how our locations are serving their customers.



Julie Silberman of Tampa International Jet Center won The Paragon Network Award of Excellence for the 2nd year in a row! The winner is voted on by fellow FBO members based on the candidates' participation and willingness to assist.

We would love to see Julie on the "Above and Beyond" list in the 2016 AIN Survey as another way to recognize all of her hard work and dedication. [Submit your vote here!](#)

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