

# The Paragon Network

February 2017 Newsletter

The <u>Paragon Network</u> is an elite group of independent FBOs that provide a first-class experience to business aviation travelers around the world



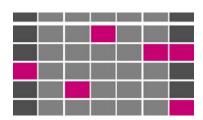
# Are you Paragon Preferred?

Customers with Paragon Preferred status are now receiving more benefits than ever! **Click here** to learn more and register!



<u>Click here</u> to learn more about the benefits of becoming an elite member of the Paragon Network!

# **Event Calendar:**



# St. Louis RV Vacation & Travel Show

February 2 - 5 St. Louis, MO

### Monster Jam

February 4 St. Louis, MO

## Super Bowl LI

February 5 Houston, TX

# NBAA Schedulers & Dispatchers Conference

February 7 - 10

# Visit Us in Fort Worth - Booth #326 at S&D 2017!



Paragon is giving away great prizes again this year including custom baseball hats, t-shirts, fashion totes, blankets and \$500 in CASH PRIZES!

Fort Worth, TX

Valentine's Day February 14

Ride For Hope Bahamas

February 17 - 19 Governor's Harbour, Eleuthra

Global Travel Risk Management Summit

February 22 Seattle, WA

<u>Travel Exchange</u> February 26 - March 2

St. Louis. MO

## **Our FBO Members:**

Clay Lacy Aviation (BFI) Jet Assist (BFS) Ideal Aviation (CPS) Yelvington Jet Aviation (DAB) DuPage Flight Center (DPA) Business Air (DTO) Henriksen Jet Center (EDC) Fargo Jet Center (FAR) <u>Premier Jet Center (FCM)</u> National Jets (FLL) Texas Jet (FTW) Hill Aircraft (FTY) Odyssey Aviation (GGT) Lux Air Jet Centers (GYR) Aero Air (HIO) Ross Aviation (HPN) Platinum Air Center (JKA) Ross Aviation (LGB) Indy Jet (MQJ) Odyssey Aviation (NAS) Fontainebleau Aviation (OPF) Providence Jet Center (OQU) Skyplace FBO (SAT) StarPort (SFB) Henriksen Jet Center (TME) Tunica Air Center (UTA) Clay Lacy Aviation (VNY) Odyssey Aviation (YIP) Flite Line Services (YKF)

# Safety

Uncompromising safety is the most important ingredient in aviation today. Each one of our members is NATA Safety First Certified or has completed an equivalent program.

### Service

Award winning service is undeniable in the Paragon Network. Each member has been rated among the top best FBOs.

## Reliability

This group of FBOs are the most consistent and dependable operators in North America.

### **Value**

Our network of FBOs guarantees quality facilities and outstanding service at a competitive price.

### Quality

We can guarantee a first-class operation through comprehensive audits and core standards that each FBO is required to meet before joining the group.

### **Helpful Links**

Online Registration

Hotel & Transportation Information

Exhibit Hall Floor Plan

Exhibitor Directory

Agenda

# The Paragon Network Expands Their Service Offering On The West Coast



Paragon Aviation Group is proud to announce Ross Aviation (KLGB) at Long Beach Airport (Daugherty Field) is now an elite member of the Paragon Network.

Ross Aviation has gained a reputation for excellence in customer service, being ranked the #1 FBO in the U.S. for the last 3 years per the Aviation International News (AIN) annual survey of corporate pilots. Ross Aviation's state of the art, 24-hour facility at Long Beach Airport (Daugherty Field) has everything you need including a luxurious pilot lounge, private VIP lounge, showers, and more! Their full-service concierge is available to assist you with reserving rental cars, booking a hotel room, finding the best local restaurants, and anything else you may need while in the Long Beach, CA area. Read More.

# Odyssey Aviation Detroit Joins The Paragon Network



Odyssey Aviation Detroit (KYIP) at Willow Run Airport is now a first-class member of the elite Paragon Network.

Odyssey Aviation Detroit is a full-service FBO offering general aviation services, hangar accommodations, and customs & immigration. Their modern state-of-the-art facility was remodeled in June 2015 and offers a beautiful pilot lounge, comfortable snooze room and private VIP lounge. They also offer hangar space for up to a G650 and the airport features four runways for added convenience. Odyssey Aviation Detroit is owned by the Quantem FBO Group, LLC, an FBO acquisition and aviation consulting company. They announced their partnership with Odyssey Aviation Bahamas in February 2017. Read More.

# Featured Member: Business Air (KDTO)





As Denton Airport's longest—standing FBO, Business Air™ will show you some true Texas hospitality. From the moment you taxi onto the ramp and let their highly trained line personnel step into motion, you'll see how they strive to make every visit memorable. This full-service FBO in Denton also offers competitive fuel prices, no ramp fees—and a full-range of passenger services.

Visit <u>AwesomeFBOs.com/KDTO</u> to learn more about Business Air and the amazing services they offer.



# FBO Partners and Paragon Aviation Group Ink Partnership Agreement

FBO Partners, LLC has signed a partnership agreement with the Paragon Aviation Group, to provide additional resources and added value to the member FBOs of the Paragon Network. Under the agreement, FBO Partners becomes the exclusive FBO consultancy to Paragon Aviation Group, and Paragon Network member FBOs receive discounted rates for the expertise provided by FBO Partners.

Read More.



# Fontainebleau Aviation Expansion Opening



Fontainebleau Aviation anticipates the grand opening of their new facility February 2017! The FBO which sits on 52 acres of land will open an additional 70,000 square ft. of hangar space, 30,000 square ft. of office space, 15,000 square ft. of FBO space; along with a 12,000 square ft. arrival canopy. Their First-class service will remain intact, with services that include Concierges, Valet Parking, on-site aircraft maintenance, and detail capabilities. Learn what it means to Fly Famously, where the possibilities are truly endless.

# Welcome Anthony Banome, FBO Director of Sales at Fontainebleau Aviation



Fontainebleau Aviation (KOPF) welcomes Anthony Banome support the new facility expansion. After 10 years of a successful career with Meridian; Anthony joins the team as the FBO Director of Sales. In his new role he will oversee, fuel, hangar and office sales for the facility; which now stands over 300,000 sq. ft. The team at Fontainebleau is thrilled to have a key player in the industry as a member of their ever-growing family. "The goal is simple, to be the premier FBO in aviation. We have the team,

ownership, location and now a world-class facility - I look forward to doing my part."

# Top 5 Valentine's Day Destinations



# Miami, FL Fly into Fontainebleu Aviation (KOPF)

Start with a visit to Villa Vizcaya, a circa-1916 Mediterranean Revival mansion and the city's most romantic attraction. For more glamorous nostalgia, swing by the YoungArts building, known for its eyepopping tile murals & public exhibits in the main lobby.



# Atlanta, GA Fly into Hill Aircraft (KFTY)

In Georgia's capital, you can peruse works of art, watch a jaw-dropping dance company, or take a scenic drive through beautiful countryside—far more memorable than chocolate, hearts, and roses. Or, get out of town and escape to the scenic wine region of the North Georgia mountains, and enjoy a weekend of tours and tastings.



# Chicago, IL

## Fly into <u>DuPage Flight Center</u> (KDPA)

Chicago makes it easy for couples to step outside the norm. Hand-roll your own truffles during the Valentine's Day Truffle-Making Party at Katherine Anne Confections on February 12. Sign up for the exciting Chicago Helicopter Experience that will take you on a special tour that lifts off from a heliport downtown, & gives you new perspective on the area's architecture, history, and culture.



# Portland, OR

# Fly Into <u>Aero Air</u> (KHIO)

Portland has plenty of memorable ways to celebrate the holiday, from quirky daytime outings to traditional romantic dinners. Andina is known for innovative Peruvian cuisine. The Portland Spirit riverboat is also offering special romantic cruises this weekend, but for a quintessentially local event, check out the Worst Day of the Year Ride, a costumed bike ride around town.





# Toronto, ON

## Fly Into Flite Line Services (CYKF)

Planning a romantic getaway in Toronto for Valentine's Day weekend? Jump on a great food tour, like <u>Foodies on Foot</u>'s aphrodisiac-themed "I Got Love in my Tummy," or A Taste of the World's special tour celebrating Chinese New Year. The Gladstone Hotel hosts plenty of themed programming like Heartbreak Karaoke & Rom Com Trivia, & the Drake Hotel offers a pillow fight package.



## From Mark A. on DuPage Flight Center (KDPA)

Excellent stop in the Chicago area. Treated the same way in my Piper piston single as I am in a jet. Fueling was prompt, rental car brought plane side, and very friendly line staff and customer service staff. Fees for parking are incredibly reasonable for an airport of this caliber. Will try to make this a regular visit if I decide to fly my plane up to see my family again!

#### From Casey D. on Platinum Air Center (KJKA)

Absolutely amazing service at Platinum Air Center. We flew in for a halfway stop on our way to Orlando. We decided we would go ahead and stay the night on the beach. The next day we arrived at the airport and realized the key to the airplane was broken in half. The staff at Platinum quickly called a locksmith to come out and duplicate the broken key. Once the new key was in hand I went to start the airplane and click. Several attempts to start and I came to the realization the starter was out. Platinum put a call into a local mechanic and towed my aircraft to his hangar. He confirmed the starter was bad. I ended up locating a starter that was about an hour and a half round trip away. The owner of Platinum insisted he would drive me to get it himself. We picked the starter up and brought it back and were good to go shortly after. We ended up staying the night again and left out the next morning. Platinum air center went above and beyond the call of duty. We will definitely be back!

From Danny A. on Hill Aircraft (KFTY)

My experience with Hill has been great. Very friendly helpful and friendly staff. Laura! At the front desk, did a terrific job keeping up with the many request and changes and always with a great attitude. Thanks and see you next time.

# From Greg P. on Lux Air Jet Centers (KGYR)

I am a Private Pilot with a small airplane that flys into KGYR Lux Air at least once a week. Each and every time I am greeted with absolute pure professionalism and a very friendly staff! I can say without a doubt that Lux Air is second to none, and I have never been treated better by any other FBO across the nation. I HIGHLY RECOMMEND Lux Air to any Pilot(s) that seek to be treated as if they were the FBO's only and highest priority! Lux Air is a first class, red carpet operation all around! Thanks Lux Air!!

# From Ian T. on Hill Aircraft (KFTY)

Flew a Beechjet in today. It is my first time at Hill Aircraft. What a nice and efficient staff! Laura set my rental cars up and dealt with me at the front desk. She is as good as they come. The fuelers were very careful with our multi-point fueling requirement and our internal lavatory. I'm sold and will be back. They have a great facility and wonderful people. Thank you Hill Aircraft! No wonder you were voted in by CAA!



### From Carlos R. on Platinum Air Center (KJKA)

One of my best experiences with an FBO. I am very impressed about the quality of the service. This is the only way to run a successful FBO. I will love to come every week in here, and, will make sure this happens all the BLUEFIN AVIATION fleet.

### From Richard R. on Ross Aviation (KLGB)

When our CRJ was in need of an engine change we used Ross Aviation. I cannot express how happy we were with their service. We were treated with the most professional service I have ever dealt with. They availed us to their ramp and hangar in a very expeditious manner. We found the personnel to be most courteous and accommodating. Once again thank you to all of the People at Ross Aviation Richard Reid Mesa Airlines PHX Line Lead.

### From Bryan N. on Hill Aircraft (KFTY)

Laura Shearer and the ladies were excellent and the line guys handled all of our aircraft needs. Highly recommended!!!

#### From Phil C. on Providence Jet Center (KOQU)

Dave and the crew at Providence Jet Center are one of the first rate FBO's in the Northeast. As a base customer for many years they have gone above and beyond the call for making sure everything is perfect. The new FBO building and hangar is perfect for anyone visiting Providence or an alternative for Newport in conditions that you can't get to there. Keep up the good work.

### From Mark A. on Henriksen Jet Center (KTME)

Been coming here for years in my personal plane for self-serve fuel and that occasional student. Visited here for the first time in a jet and was treated the same way; with outstanding service and attention to detail. Particularly, Olivia this morning taking care of our needs and making amazing freshly baked cookies. Made a stressful early morning 100000x better. Will find a way to fly into here more often!



### From Danny C. on Hill Aircraft (KFTY)

The people at Hill are great! Neal Ricks exceeds my expectations every



### From Phil C. on Providence Jet Center (KOQU)

Had my Cirrus preflight almost done when sump valve got stuck open. Gas was pouring out and the team from Active Aero rushed out and was able to unstick the valve. Quite impressive. They are awesome!





If you no longer wish to receive our emails, click the link below: Unsubscribe