

The Paragon Network

February 2015 Newsletter

The <u>Paragon Network</u> is an exclusive group of independent FBOs that provide an elite experience to business aviation travelers in North America.

Event Calendar:

<u>Click here</u> to view our new interactive event calendar!



The Seattle Boat Show, Indoors + Afloat

Seattle, WA January 23rd - February 1st

Orlando Boat Show

Orlando, FL January 30th - February 1st

Groundhog Day

February 2nd

Tulsa Boat, Sport and Travel Show

Tulsa, OK February 2nd - 8th

Exuma Farmers Festival

Exuma, Bahamas February 6th - 7th

S&D 2015 Conference

San Jose, CA February 3rd - 6th

<u>Last Day to Register for NBAA Regional Forum</u> <u>Before Price Increase</u>

West Palm Beach, FL February 3rd

Pacific Northwest Sportsmens Show

Portland, OR February 4th - 8th



Paragon is giving away great prizes this year including custom beaded airplane lanyards, blankets, t-shirts and over \$1,500 in cash prizes!



Be sure to make the **Paragon booth (#1442)** or any of our member location booths your first stop to learn more.

Florida State Fair

Tampa, FL February 5th - 16th

2015 Northeast International Auto Show

Providence, RI February 6th - 8th

Carnaval Ponceno

San Juan, PR February 11th - 17th

Houston Early Music Show

Houston, TX February 12th - 15th

Miami International Boat Show & Strictly Sail

Miami, FL February 12th - 16th

Valentine's Day February 14th

Chicago Auto Show

Chicago, IL February 14th - 22nd

Presidents Day February 16th

Mardi Gras New Orleans, LA February 17th

NBAA Regional Forum West Palm Beach, FL

West Palm Beach, FL February 19th

Los Angeles Boat Show

Los Angeles, CA February 19th - 22nd

NBAA Leadership Conference

Tucson, AZ February 24th - 26th

Colorado RV Sports Boat & Travel Show

Denver, CO February 26th - March 1st

Festival RumBahamas

Nassau, Bahamas February 27th - March 1st

Our FBO Members:

XJet (KAPA) Clay Lacy Aviation (KBFI) **DuPage Flight Center (KDPA)** Henriksen Jet Center (KEDC) Fargo Jet Center (KFAR) Premier Jet Center (KFCM) National Jets (KFLL) Texas Jet (KFTW) Hill Aircraft (KFTY) Aero Air (KHIO) **Hawthorne Global Aviation** Services (KNEW) Fontainebleau Aviation (KOPF) Providence Jet Center (KOQU) StarPort (KSFB) Henriksen Jet Center (KTME) Tampa Int'l Jet Center (KTPA) Legacy Jet Center (KTUL)

Clay Lacy Aviation (KVNY)
Odyssey Aviation (MYEF)
Odyssey Aviation (MYNN)

427 StarPort 716 Premier Jet Center 431 National Jets 811 XJet 432 Fontainebleau Aviation 816 Tampa International Jet Center 440 DuPage Flight Center 833 Clay Lacy Aviation - BFI 618 Hill Aircraft 835 Clay Lacy Aviation - VNY 619 Jet Aviation 1010 Hawthorne Global Aviation 623 Pazos FBO Services 1440 **Odyssey Aviation**

Helpful Links:

2015 S&D Website
Online Registration
Directions to the McEnery Convention Center
Hotel & Transportation Information
Exhibit Hall Floor Plan
Exhibitor Directory
Agenda

Providence Jet Center (KOQU) Joins The Paragon Network



Paragon Aviation Group is pleased to reveal **Providence Jet Center** (KOQU) in North Kingstown, RI as the newest member in our exclusive network of elite FBOs.

Providence Jet Center, operated by AFCO AvPORTS, is the sole FBO at Quonset State Airport (KOQU) just outside of Providence, RI. The FBO is operated out of a new 40,000 square foot facility and offers hangar space for any type of aircraft. Heated hangar space is available and can accommodate aircraft sizes up to a Gulfstream V. Providence Jet Center's close proximity to Newport, a world-renowned yachting center, has also allowed them to become the main link between air and sea. Boats can conveniently pick up their passengers directly from the dock located just outside the airport fence.

Read More

Win a Trip For 2 to the Bahamas!



Odyssey Aviation will be giving away a trip for 2 to the Bahamas at the 2015 NBAA Schedulers and Dispatchers conference in San Jose, CA! Visit them at **booth #1440** to enter for your chance to win!

Pazo's FBO Services (TJSJ)

Safety

Uncompromising safety is the most important ingredient in aviation today. Each one of our members are NATA Safety First Certified or has completed equivalent program.

Service

Award winning service is undeniable in the Paragon Network. Each member has been rated among the top best FBOs in North America.

Reliability

This group of FBOs are the most consistent and dependable operators in North America.

Value

Our network of PAG locations guarantee a quality facility and outstanding service at a competitive price.

Quality

The PAG can guarantee a firstclass operation through comprehensive audits and core standards that each FBO is required to meet before joining the group.



The Paragon Network values your feedback. <u>Click here to take our survey.</u>

Visit any Paragon Member and take a moment to share your experience with us during the month of January and be entered into our weekly drawing to win a diecast airplane, shirt, or other great prizes! The more locations you visit and provide feedback on, the better your chances to win! Don't forget to include your contact information at the end of the survey so we can notify you if you win.

Recent Feedback

From Harry Lee Coe, IV on XJet (KAPA)

We stayed with XJet for a week on our Christmas ski trip to CO, very impressive, new, state-of-the-art facility. Not a "typical" FBO - set up more like a members club (luxury auto storage, open bar, etc.). Has a young, "hip" feeling, not stuffy. Would definitely use them again. The line and staff are helpful and friendly. Neat, modern FBO concept.

From WD Lewis on Henriksen Jet Center (KEDC)

I think it's pretty obvious from all the 5-Stars that Henriksen receives that it is stellar, (Yes that is a pun). We stopped there in a 182 both coming and going from the West Coast to Southern FL. They treated me in my 182 just as nice as they treated the jet that came in behind me. Great overnight stop to grab a car and a room. Austin's a great place also. Good LPV approaches which we had to use both ways. A regular stop for me!

From Kyle Black on Fargo Jet Center (KFAR)

I cannot say enough great things about the customer service at Fargo Jet Center! I fly a Pilatus PC12 into Fargo on a weekly basis for the last three years and have literally never received poor service. The line guys are incredible and are always there to welcome you to their FBO, even if it's 2:30 am. The customer service staff at the front desk is always smiling and genuinely want to help in any way that they can. I also have all of our Pilatus PC12 maintenance completed at Fargo Jet Center. Maintenance is easy to work with and the work is always completed when they say it will be done, airplane cleaned, and logbook entries finished. Great attention to detail! The facility is immaculate. Nothing is more welcoming than walking into a facility, receiving incredible service, smelling great coffee, fresh baked muffins, and a warm fire to sit next to while waiting for passengers to arrive. Job well done Fargo Jet Center! Keep up the great work and you have a lifelong customer.

From Jim Werven on Fargo Jet Center (KFAR)

One of the nicest facilities I have flown into in a very long time. Three ramp agents greeted us upon arrival. I requested a step stool to assist our passenger off the aircraft which was placed at the bottom of the stairs almost immediately as I witnessed a ramp agent running to put it in place. That kind of expediency is always appreciated. Kind and courteous staff followed by a great fuel price will have us making more stops at the Fargo Jet Center!

From Jason Hackney on Texas Jet (KFTW)

One of the best FBO's I've been to in many years. Was approached every time I walked out to the aircraft to see if I needed anything. Staff was very attentive and I mentioned that they need to conduct classes in customer service for other FBO's.

From Mike Munson on Texas Jet (KFTW)

They took very good care of us. Fast service, courtesy car was pulled up to the plane as soon as we shut down. Will definitely use them again.

From Stu Boyd on Hawthorne Global Aviation Services (KNEW)

Richard and his crew saved the day for us and were glad to help. I plan to use Hawthorne KNEW for all future trips.

From Harry Lee Coe, IV on Legacy Jet Center (KTUL)

Excellent, brand-spanking new, state-of-the-art FBO facility with ample heated, hangar space. Staff and line was very helpful, even driving us to a pharmacy to pick up cold medicine for my wife. Absolute A+ FBO, hope it lasts at KTUL!

From Ray Meyer on Odyssey Aviation Exuma (MYEF)

I stopped in for a quick fuel and rest stop from St Thomas to Ft Pierce. The line crew was quick to guide us to parking then brought the fuel truck very quickly. Fueling in the Caribbean can sometime be quite time consuming so this was REALLY APPRECIATED as we were on a tight schedule. The whole crew got us turned around quickly. Thanks everyone at Odyssey!

From William Lippisch on Odyssey Aviation Nassau (MYNN)

Five of us went to Junkanoo. I fly to the outer islands quite a bit. If you've ever been to the Bahamas, check in can sometimes be a hassle in the Bahamas. Not at Odyssey. I fly a C340. From the moment I landed, Ivana, met us at the plane and walked us thru immigration and customs. She filled out our paperwork, C7, and hailed a cab. On our return, the place was a zoo from everyone trying to leave after the holidays. Erica, was a pleasure. All paperwork was finished by the time I arrived there, the plane was on the ramp and fueled. They certainly cater to the jet crowd. Only 3 Pistons on the ramp compared to 20 or so jets. Parking fee was fair, \$25.00/night. Handling fee waived because of fuel. A real pilot ready room with working phones and radio to get clearance before getting on the ramp. I would not hesitate to utilize them again in a heartbeat.

From April Honnen on Pazos FBO Services (TJSJ)

Pazo's was awesome! Airport Aviation Services dropped the ball on our rental car and Pazo's jumped in to save the trip!!!!! Thank you!!!



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