

The Paragon Network

December 2016 Newsletter

The <u>Paragon Network</u> is an elite group of <u>independent FBOs</u> that provide a first-class experience to business aviation travelers around the world.



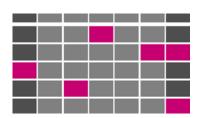
Are you Paragon Preferred?

Customers with Paragon Preferred status are now receiving more benefits than ever! **Click here** to learn more and register!



<u>Click here</u> to learn more about the benefits of becoming an elite member of the Paragon Network!

Event Calendar:



Hero World Challenge

Albany, BAH November 29 - December 4

Art Basel Miami

Miami Beach, FL December 1 - 4

Fort Worth Auto Show

Fort Worth, TX December 1 - 4

Bentley Event at Ross Aviation (KIAD)

Dulles, VA December 2 - 4

The Season of Giving



We would like to take a moment to say thank you to all of you who continue to support the Paragon Network and fly into our awesome FBOs. You have made our growth possible, and for that we are extremely grateful.

"Christmas and the holidays are the season of giving. It's a time when people are more kind and open-hearted." - Gisele Bundchen

40% of charitable donations are given during this time of year. If you are able this holiday season, please make a donation to one of the many charities out there to support those in need.

Below are the top five US charities based on 2015 numbers. <u>Click here</u> to see the Forbes list of the top 50 charities.

For a list of charities in the Bahamas, <u>click here</u>. For a list of charities in Canada, <u>click here</u>. For a list of charities in the UK, <u>click here</u>.



www.UnitedWay.org



www.SalvationArmyUSA.org



www.FeedingAmerica.org



www.TaskForce.org

Los Angeles, CA December 2 - 4

SEC Championship Game

Atlanta, GA
December 3

Monster Jam St. Louis

St. Louis, MO December 3

Pearl Harbor Remembrance

December 7

Monster Jam Minneapolis

Minneapolis, MN December 10 - 11

Hill Aircraft Annual Christmas

BBQ

Atlanta, GA December 16

Winter Solstice

December 21

<u>Hanukkah Begins</u>

December 24

Christmas Eve

December 24

Christmas Day

December 25

Kwanzaa Begins

December 26

The Indy Auto Show

Indianapolis, IN December 26 - January 1

Chick-Fil-A Peach Bowl

Atlanta, GA

December 31

New Year's Eve

December 31

Hanukkah Ends

January 1

Kwanzaa Ends

January 1

New Year's Day

January 1

Our FBO Members:

Clay Lacy Aviation (BFI)

Jet Assist (BFS)

Ideal Aviation (CPS)

Yelvington Jet Aviation (DAB)

DuPage Flight Center (DPA)
Business Air (DTO)

Henriksen Jet Center (EDC)

Fargo Jet Center (FAR)

Premier Jet Center (FCM)

National Jets (FLL)

Texas Jet (FTW)

Hill Aircraft (FTY)

Odyssey Aviation (GGT)

Lux Air Jet Centers (GYR)

Aero Air (HIO)

Ross Aviation (HPN)

Ross Aviation (IAD)

Platinum Air Center (JKA)

Indy Jet (MQJ)

Odyssey Aviation (NAS)

Fontainebleau Aviation (OPF)
Providence Jet Center (OQU)

Skyplace FBO (SAT)



www.StJude.org



When visiting Canada be sure to contact Paragon's only Canadian FBO for great hangar rates!

With hangar space available and on demand deicing standing by we are a fantastic alternative to the delays and limited space at Pearson YYZ.



Region of Waterloo Int'l Airport (CYKF) info@fliteline.ca / 226-868-4844

Use Jet Assist (EGAA) as an Alternative Tech Stop Destination for North Atlantic Flights!

StarPort (SFB)
Pazos FBO Services (SJU)
Henriksen Jet Center (TME)
Tunica Air Center (UTA)
Clay Lacy Aviation (VNY)
Flite Line Services (YKF)

Safety

Uncompromising safety is the most important ingredient in aviation today. Each one of our members is NATA Safety First Certified or has completed an equivalent program.

Service

Award winning service is undeniable in the Paragon Network. Each member has been rated among the top best FBOs.

Reliability

This group of FBOs are the most consistent and dependable operators in North America.

Value

Our network of FBOs guarantees quality facilities and outstanding service at a competitive price.

Quality

We can guarantee a first-class operation through comprehensive audits and core standards that each FBO is required to meet before joining the group.

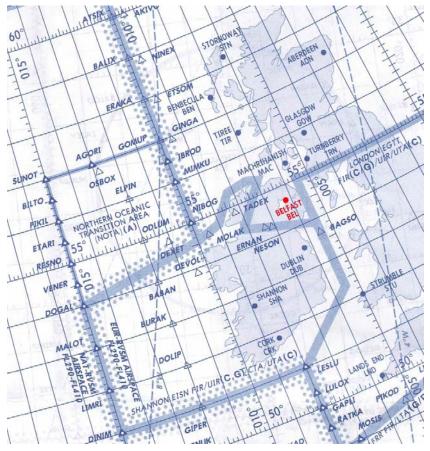
Featured Member: Odyssey Aviation (MYNN)





The professional team at Odyssey Aviation, Nassau, is dedicated to providing superior customer service. Rated the #1 FBO in the Bahamas and Caribbean by the Professional Pilot PRASE and AIN Surveys many years over, we have proven our commitment to providing our customers with a first class FBO. We offer a wide array of amenities for pilots, crew and passengers, including private lounges and conference rooms, satellite TV and sleep rooms, & 24-hour security.

Visit <u>AwesomeFBOs.com/MYNN</u> to learn more about Odyssey Aviation Nassau and the amazing services they offer.



Jet Assist at Belfast International / EGAA is ideally suited to serve your Tech Stop requirements on the North Atlantic Eastern Seaboard.

- Operates 24/7/365
- No slots required
- No night flight curfews
- · Quick turnarounds, typically under 45 minutes
- Efficient service that will save you time en-route to your final destination
- Short taxi times to/from the main runway
- Full service concierge
- Tech stop services for everything from single piston aircraft to large jets
- Category 7 RFFS cover, with upgrades to category 8 or 9 with prior notice
- Designated UK Port of Entry
- · Competitive rates on Jet-A

Jet Assist is also the ideal destination FBO in the city of Belfast for **golf tourists** to Northern Ireland and also for viewing the HBO's **Game of Thrones film sets**!

Use Jet Assist as an alternative tech stop to Shannon (EINN), Keflavik (BIKF) or Prestwick (EGPK) and experience the Jet Assist difference.

Visit **ParagonFBO.com/EGAA** today to make your reservations!

The Paragon Network Donates Thousands for Breast Cancer Awareness



During the month of October, participating members of the Paragon Network handed out "Think Pink" awareness bracelets, t-shirts, hats and pens. Many of them donated a portion of their fuel or service revenue to organizations supporting the prevention and treatment of breast cancer. Paragon Aviation Group also made a donation for every FBO survey

completed during the month of October. Top contributors included Odyssey Aviation Bahamas, Hill Aircraft, Texas Jet, Platinum Air Center and Business Air.



Make your reservations today! www.AwesomeFBOs.com/KTME

Where Will Extraordinary Take You?

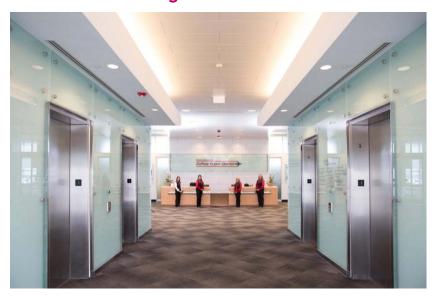


The Bentley Extraordinary Tour offers you a personal introduction to the world of Bentley and the cars they create. You are exclusively invited to experience their craftsmanship and compare the different models first hand. This is a rare opportunity to explore Bentley's remarkable cars and even take one for a test drive. The Bentley Extraordinary tour will have their full fleet on display and available for test drives at Ross Aviation (KIAD) this week!



Register today for the ultimate ride and drive experience.

DuPage Flight Center (KDPA) Welcomes New General Manager



The DuPage Flight Center is pleased to announce that Brian DeCoudres has joined their team as the new General Manager. Brian brings over twenty years of experience with both the military and most recently at Clay Lacy in Van Nuys, CA. Brian will work closely with customers and the Paragon Network to enhance the service provided by their incredible team and industry leading FBO.



Please contact Brian any time at 630-208-5692 or <u>BDeCoudres@DuPageFlightCenter.com</u> if you have any questions.

Visit <u>www.DuPageFlightCenter.com</u> to learn more about their awesome FBO.

Lots of Fun at Hill Aircraft Throughout the Month of December!





2016 SEC Championship

December 3rd

Fly into Hill Aircraft for SEC fun, food and fabulous "Sensational Southern Service" for the 2016 SEC Championship game. Kick-off is at 4:00pm EST at the Georgia Dome.



Annual Christmas BBQ

December 16th

Hill Aircraft will be having their annual Christmas BBQ luncheon starting at 12pm in their corporate hangar. Join them for some delicious southern BBQ and fellowship!

2016 Chick-Fil-A Peach Bowl

December 31st



Kick off is at 12pm for the 2016 Chick-Fil-A Peach Bowl! Know someone who is attending? Send them to Hill Aircraft at KFTY - the closest airport to the Georgia Dome!

MAKE YOUR RESERVATIONS TODAY!

National Jets Redefines the "Independent FBO"



Starting as far back as the early 1950's, National Jets has been known for placing their customers first and being an innovator in the FBO industry.

Effective December 1st that strong tradition continues as brand "National Jets" takes its next step in innovation for their guests. Rated as a "U.S. Top Ten FBO" for 14 consecutive years, National Jets prides itself on being an independent FBO and will now also become an unbranded fuel dealer. What does this mean for their clients? It means more choices with the same award winning service and high quality that guests have relied on for so many years. Now customers can choose which fuel program and form of payment best fits their needs.

As an unbranded & independent FBO, National Jets further aligns themselves with their client's interest by offering more choices and unsurpassed service at the best value.

Visit ParagonFBO.com/KFLL to learn more and make your reservations.

Fly Into Ross Aviation (KIAD) for The 2017 Presidential Inauguration!



Ross Aviation at Washington-Dulles Airport will be hosting the Presidential Inauguration from January 18th - 23rd. With over 25 years of aviation knowledge, Ross Aviation will ensure you have a memorable and seamless inauguration experience.

- Block of hotel rooms for patrons from January 19th 22nd with rates ranging from \$199 - \$209 per night
- Event fee of \$500
- \$150 reservation fee If you are based at a Paragon Network FBO, you will receive a \$50 discount!

Reserve your spot today at AwesomeFBOs.com/KIAD!



PARAGON NETWORK CUSTOMER REVIEWS

From Richard V. on Henriksen Jet Center (KTME)

This is the second time that I have had the need to travel to the Houston area and I have used Henriksen Jet Center both times. They are VERY conveniently located to the Greater Southwest Equestrian Center, which has been the reason for my visits to the area on both occasions. I emailed ahead of time to check on any charges that would be incurred on my visits with several nights' stay to which they were quick about replying and very reasonable in their charges. They set up a rental car both times which was brought right up to the airplane when we arrived and the line guys helped me load/unload the car without any prompting. All of their people were very friendly and a pleasure to deal with. Henriksen Jet Center is how an FBO should be set up, staffed and run. I wish that they could be cloned and at all of the airports that I travel to, it would make my trips so much more pleasant!

From Pete W. on DuPage Flight Center (KDPA)

Pulled up at the ramp and was quickly met by a line guy. He was very friendly and had the plane tied down and me in the golf cart in a couple of minutes. The ladies inside were super helpful and had me in my Enterprise rental car in no time. There was no overnight fee with a fill up of a whopping 20 gallons. This is a great FBO and I'll be there again when I have business in Chicago.

From Linda C. on Business Air (KDTO)

We found Business Air at Denton airport FIRST CLASS! We received the best care there, for our Cirrus, and for ourselves. We asked for an Uber to take us to Texas Woman's University, and Cary said he would take us. Wow. Everyone there was helpful, cheerful and professional.

From Robbie H. on Premier Jet Center (KFCM)

This is the best FBO on the field. Nice facilities. The linemen are very attentive. The CSR's were wonderful, especially Stacy with her morning bagel. Highly recommend stopping in to this gem. We will be back!

From David F. on Lux Air Jet Centers (KGYR)

Our company aircraft pass through on a somewhat regular basis and we again stopped for the night in our Citation XLS Wednesday, October 26, 2016. They helped with rooms and even offered us a crew van since it was a short overnight stay. Lux Air always provides us with great service and is always making sure we have everything or if they can do anything else for us. Fantastic FBO with great service and some of the friendliest staff around in the business! Thanks again for all your support to our flight department and crews!

From Robert C. on Clay Lacy Aviation (KVNY)

Fly into VNY yesterday for a few hours of business in LA. Clay Lacy offered the use of one of their (very elegant, clean) crew vehicles for several hours. The aircraft (our JetProp) was left right in front of the office. The fueler was professional, efficient and responsive to my concerns. At the CAA price, I took as much Jet A as we could. Van Nuys has always been easy in and out (from the north, especially). When business takes us back, we'll be coming to Clay Lacy again!

XXXXX

From Robin M. on Pazo's FBO Services (TJSJ)

Noemi is a Godsend for our Flight Department. Very efficient on all aspects of our needs when we arrive and to include our departures also. The whole team is always eager to help in any way to make our job go smoothly. Always a pleasure to have all involved at Pazo's on our team.

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