

The Paragon Network

August 2016 Newsletter

The Paragon Network is an elite group of independent FBOs that provide a first-class experience to business aviation travelers in North America.



Are you Paragon Preferred?

Customers with Paragon Preferred status are now receiving more benefits than ever! <u>Click here</u> to learn more and register!



Click here to learn more about the benefits of becoming an elite member of the Paragon Network!

Event Calendar:

<u>Click here</u> to view the full event calendar!



Florida International Medical Expo

Miami, FL August 2 - 4

Seafair Fleet Week & Boeing Maritime Celebration Seattle, WA August 2 - 7

Oregon International Air Show

Platinum Air Center Opening at Jack Edwards Airport (KJKA)





Platinum Air Center will be opening their doors by this Friday, July 29th at Jack Edwards Airport (KJKA) in Gulf Shores, AL. Their brand new state of the art facility features a pilot lounge, flight planning room, and work stations with high speed WiFi. Their full service concierge will assist you with everything you need to

ensure that your trip goes smoothly. Platinum Air Center prides themselves on safety and has experienced NATA Safety 1st Certified Line Personnel on-site. Learn more about Platinum Air Center and make your reservations today at ParagonFBO.com/KJKA.

Top 5 Reasons to Join The Paragon Network



- 1. **Increase your business** by expanding your sales team and boosting your performance with exclusive tools.
- 2. **Participate in** bi-annual **leadership meetings** where on-site department evaluations take place and best practices are shared among fellow awesome FBO members.
- 3. **Enhanced Technology** to improve your effectiveness in service, sales and operational performance at your FBO.
- 4. **Utilize** over 75 years combined aviation and FBO **experience** to enhance your operation.
- 5. Maintain your individuality by continuing to operate in the way that makes you successful and unique. Bring value to the network

Hillsboro, OR August 5 - 7

Texas Art Expo

Fort Worth, TX August 5 - 6

Orlando Boat Show

Orlando, FL August 12 - 14

All Fords & American Iron Car Show & Swap Meet

Providence, RI August 14

SharePoint Fest Seattle

Seattle, WA August 15 - 18

Midwest Security & Police Conference/Expo

Tinley Park, IL August 16 - 17

National Aviation Day

August 19

Chicago Air & Water Show

Chicago, IL August 20 - 21

2016 ACPC Conference (The Air Carriers Purchasing **Conference**)

Atlanta, GA August 20 - 23

Port Credit In-Water Boat Show

Port Credit, ON August 26 - 28

21st Annual Austin Fall **Home & Garden Show**

Austin, TX August 26 - 28

EPIC2016 Conference

Minneapolis, MN August 29 - September 1

Manulife Financial LPGA Classic

Cambridge, ON August 31 - September 4

The Water Expo 5th Edition Miami, FL September 1

Our FBO Members:

Clay Lacy Aviation (BFI) Ideal Aviation (CPS) Yelvington Jet Aviation (DAB) DuPage Flight Center (DPA) Business Air (DTO) Henriksen Jet Center (EDC) Fargo Jet Center (FAR) Premier Jet Center (FCM) National Jets (FLL) Texas Jet (FTW) Hill Aircraft (FTY) Odyssey Aviation (GGT) Lux Air Jet Centers (GYR) Aero Air (HIO) Platinum Air Center (JKA) Indy Jet (MQJ) Odyssey Aviation (NAS) Fontainebleau Aviation (OPF) Providence Jet Center (OQU) Skyplace FBO (SAT)

by being different.

Interested in becoming an elite member? Click here to request more information on how your FBO can join today!

Fontainebleau is Now Leasing Office and **Hangar Space**



Fontainebleau Aviation is spreading its wings! The expansion of their Miami Opa-Locka base includes an additional 70,000 sqft of hangar space and 30,000 sqft of office space. First class offices and hangars will be available for lease in November 2016. Contact Fontainebleau Aviation at 305-685-4646 or KOPF@ParagonFBO.com to reserve your space today!

Featured Member: DuPage Flight Center (KDPA)





Consistently ranked a top FBO in Chicagoland by AIN's FBO survey, DuPage Flight Center is open 24/7 with on-site U.S. Customs, low fuel prices, unparalleled service and award-winning facilities. The 14,000 sq. ft. FBO is

beautifully appointed with granite floors, stunning architecture and a luxurious lobby. Located at internationally recognized KDPA, Chicago's DuPage Flight Center offers all the amenities pilots, crews and passengers have come to expect from an executive-class FBO. Visit www.AwesomeFBOs.com/KDPA to learn more about DuPage Flight Center and the exceptional service they offer.

Interested in joining the **DuPage Flight Center Team?**

DuPage Flight Center currently has an opening for their General Manager position. Click here to learn more and apply!

StarPort (SFB)
Pazos FBO Services (SJU)
Henriksen Jet Center (TME)
Clay Lacy Aviation (VNY)
Flite Line Services (YKF)

Safety

Uncompromising safety is the most important ingredient in aviation today. Each one of our members are NATA Safety First Certified or has completed an equivalent program.

Service

Award winning service is undeniable in the Paragon Network. Each member has been rated among the top best FBOs in North America.

Reliability

This group of FBOs are the most consistent and dependable operators in North America.

Value

Our network of PAG locations guarantee a quality facility and outstanding service at a competitive price.

Quality

The PAG can guarantee a first-class operation through comprehensive audits and core standards that each FBO is required to meet before joining the group.



Aviation Fun Facts

National Aviation Day, August 19th, is a United States national observation that celebrates the history and development of aviation. It was established in 1939 by Franklin Delano Roosevelt, who issued a presidential proclamation which designated the anniversary of Orville Wright's birthday to be National Aviation Day.

The National Aviation Hall of Fame, located in Dayton, OH, was founded in 1962. Dayton was the home of the Wright Brothers and is considered the "birthplace of aviation."

There are approximately 200,000 flights every day around the world.

Only 5% of the world's population has ever been on an airplane.

There are over 3 million people in the air on planes at any given time.







PARAGON NETWORK CUSTOMER REVIEWS

From Bob Whitmer on Texas Jet (KFTW)

Texas Jet goes far beyond the chain FBOs in terms of service, amenities, facility, and staff. On a recent trip to Fort Worth I chose KFTW over other area airports simply because of Texas Jet. The complimentary polo shirt was a nice touch, as well.

From Richard Marz on Hill Aircraft (KFTY)

I landed at KFTY to take my daughter to Six Flags. I didn't really need any fuel but agreed that they could squeeze a few gallons in if required. They were ALL very nice and told me not to be concerned. Since I had a single engine plane there would be no fees assessed. They gave us a ride back out to the plane and gave us bottles of water for the ride. Super service, very cordial staff and a nice facility! Highly recommended!

From A. Avent on Hill Aircraft (KFTY)

Neal Ricks and all staff members are always prepared to accommodate our needs by providing first class service! Thanks!

From Tommy Wiklind on Fontainebleau Aviation (KOPF)

Arrived in a C182 for a two-night stay. First time at Opa-Locka. Good impression of the airport; was asked if I was familiar with the airport and got progressive taxi to Fontainebleau. Nice reception despite being a small single engine. Very good, friendly and efficient service. Picked up a rental car (no prior reservation). Fuel is expensive, but this is not unique for Fontainebleau - it is Miami after all.

From Cameron L. Gulley on Skyplace FBO (KSAT)

Skyplace won my business from now on flying into KSAT. Everything and everyone was first class in their treatment of my wife and me. Called ahead and they had a car ready for us and drove it up to our plane on arrival. They had plenty of hangar space available and waived the nightly hangar fee with my fuel top-off (which was \$1.83 less than

anything else on the field). That alone made the stop worth it so that our plane didn't get heat-soaked on the ramp and saved me from throwing on the cover. Absolutely great service and so convenient on departure out on 12L rather than waiting for departure on 12R.

From Kevin Schwechten on Henriksen Jet Center (KTME)

Great FBO. Top shelf facilities and staff was outstanding. Olivia at the FBO was absolutely outstanding and truly went the extra mile for my kids and myself when we flew in. SS Avgas was even 30 cents cheaper than the cheapest FBO nearest my home airfield. I'm not sure why these guys know the secret to outstanding service but I was personally blown away!

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