



The Paragon Network

April 2016 Newsletter

The **Paragon Network** is an elite group of **independent FBOs** that provide a first-class experience to business aviation travelers in North America.



Are you Paragon Preferred?

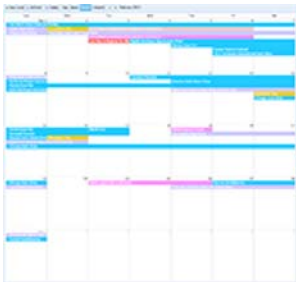
Customers with Paragon Preferred status are now receiving more benefits than ever! [Click here](#) to learn more and register!



Interested in Becoming a Paragon Member FBO?
[Click here](#) to learn more about the benefits of becoming an elite member of the Paragon Network!

Event Calendar:

[Click here](#) to view the full event calendar!



SONO
Scottsdale, AZ
March 31

Northwest Sportshow
Minneapolis, MN
March 30 - April 3

NCAA National Semifinals (The Final Four)
Houston, TX
April 2

Top 5 Breathtaking April Getaways



Lake Shore Drive

Chicago, IL - Use [DuPage Flight Center \(KDPA\)](#)

Springtime in Chicago is the best time of year for this Midwest metropolis. Take a stroll along Lake Shore Drive which leads to the historic Navy Pier. Here you will find restaurants, theaters, tour boats, and land-based rides. Navy Pier is also the home to the world's first Ferris Wheel from 1893.



Texas Hill Country Wineries

Austin, TX - Use [Henriksen Jet Center \(KEDC\)](#)

Take a tour of the 46 unique wineries scattered throughout the [Texas Hill Country](#), each with their own personality & style of winemaking. Experience the bluebonnet-covered hills while walking along the self-guided wine trails. This is an award-winning wine experience that only Austin can offer.



Olympic Peninsula Waterfall Trail

Seattle, WA - Use [Clay Lacy Aviation \(KBFI\)](#)

One of Washington's best-kept secrets is the 26 natural falls dotting the 3,600 square mile [Olympic Peninsula Waterfall trail](#). The trail has cascades for everyone from day-trippers to backpackers. Spring runoff creates a great time to get the full effect of the rushing waters during a [magical tour](#).



Multnomah Falls

Near Portland, OR - Use [Aero Air \(KHIO\)](#)

More than 2 million people a year make the trip to Oregon's most popular outdoor spectacle. This 611 foot tall, awe-inspiring cascade of icy water lets you experience the power & beauty of nature up close & with ease. Complete your outing at the [Multnomah Falls Lodge](#) to relax with a fine meal.



The San Antonio River Walk

San Antonio, TX - Use [Skyplace FBO \(KSAT\)](#)

The San Antonio River Walk is the number one tourist attraction in the state of Texas. Spring is the perfect time of year to visit this beautiful area. The River Walk is a public park lined with restaurants, hotels, attractions and more. If you like history, take a trip to the historic Alamo while you're in the area.

Are You Attending the 2016 SONO Event?

**NCAA Basketball
Championship Game**

Houston, TX
April 4

**ACI-NA Business of Airports
Conference**

Orlando, FL
April 4

MRO Americas

Dallas, TX
April 5 - 7

Lonestar Round Up

Austin, TX
April 8 - 9

Moto GrandPrix

Austin, TX
April 8 - 10

Aviation Geek Fest

Seattle, WA
April 8 - 10

Caribbean Air Rally

Fort Lauderdale, FL
April 11 - 23

ABACE 2016

Shanghai, China
April 12 - 14

**Aerospace & Defense
Supplier Summit**

Seattle, WA
April 14 - 15

**Miami Rum & Renaissance
Festival**

Miami, FL
April 15 - 17

Texas Home & Garden Show

Houston, TX
April 15 - 17

**USC Trojans Spring Football
Game**

Los Angeles, CA
April 16

American Heroes Air Show

Austin, TX
April 16 - 17

**World Aviation Training
Conference & Trade Show**

Orlando, FL
April 18 - 21

Outdoor Adventure Expo

Minneapolis, MN
April 22 - 24

Ocean Adventure Expo

Fort Lauderdale, FL
April 23 - 24

**McDonald's Houston
Children's Charity Festival**

Houston, TX
April 23 - 24

**National Family Island
Regatta**

Exuma, BAH
April 26 - 30

White Marlin Roundup

Abaco, BAH
April 27 - 30

**Aircraft Electronics
Association Int'l Convention**

Orlando, FL



Southern & Northern California
schedulers and dispatchers association

Paragon Aviation Group is excited to be attending the upcoming Southern and Northern California's Schedulers and Dispatchers Group Event in Scottsdale, AZ on March 31st!



Have questions about our AWESOME FBO network?

Scott Jefvert, Director of Sales for Paragon Aviation Group, will be in attendance and would love to speak with you about flying into our awesome FBOs. To schedule a time to speak with Scott, please contact him directly at SJefvert@ParagonAviationGroup.com or call (425) 941-9661.

Visit AwesomeFBOs.com for more information.

Top 5 Reasons to Become an Awesome FBO



1. **Increase your business** by expanding your sales team and boosting your performance with exclusive tools.
2. **Participate in** bi-annual **leadership meetings** where on-site department evaluations take place and best practices are shared among fellow awesome FBO members.
3. **Share best practices** with other exceptional FBOs through network events and customized technology.
4. **Utilize** over 75 years combined aviation and FBO **experience** to enhance your operation.
5. **Maintain your individuality** by continuing to operate in the way that makes you successful and unique. Bring value to the network by being different.

Platinum Air Center (KJKA) Opening Soon!



Platinum Air Center, a new FBO and future Paragon Network member at Jack Edwards Airport in Gulf Shores, AL, will be opening soon! Although recent weather conditions have postponed their opening date, they are encouraged about their progress. We will keep you posted...stay tuned!

April 27 - 30

Army Aviation Mission Summit

Atlanta, GA
April 28 - 30

Aviation Insurance Association Annual Conference

Miami, FL
April 30 - May 3

Our FBO Members:

Clay Lacy Aviation (BFI)
Ideal Aviation (CPS)
Yelvington Jet Aviation (DAB)
DuPage Flight Center (DPA)
Henriksen Jet Center (EDC)
Fargo Jet Center (FAR)
Premier Jet Center (FCM)
National Jets (FLL)
Texas Jet (FTW)
Hill Aircraft (FTY)
Odyssey Aviation (GGT)
Lux Air Jet Centers (GYR)
Aero Air (HIO)
Odyssey Aviation (NAS)
Fontainebleau Aviation (OPF)
Providence Jet Center (OQU)
Skyplace FBO (SAT)
StarPort (SFB)
Pazos FBO Services (SJU)
Henriksen Jet Center (TME)
Tampa Int'l Jet Center (TPA)
Clay Lacy Aviation (VNY)
Elite Line Services (YKF)

Safety

Uncompromising safety is the most important ingredient in aviation today. Each one of our members are NATA Safety First Certified or has completed an equivalent program.

Service

Award winning service is undeniable in the Paragon Network. Each member has been rated among the top best FBOs in North America.

Reliability

This group of FBOs are the most consistent and dependable operators in North America.

Value

Our network of PAG locations guarantee a quality facility and outstanding service at a competitive price.

Quality

The PAG can guarantee a first-class operation through comprehensive audits and core standards that each FBO is required to meet before joining the group.

DuPage Flight Center (KDPA) Begins New Hangar Project



DuPage Flight Center will begin construction this month on their new 32,700 sqft hangar plus 4,160 sqft ground support and equipment storage. The new hangar will be able to house two G650's side-by-side. The addition of this new hangar space will bring them to a total of 146,700 sqft of transient/community hangar storage. The project is scheduled for completion by December 2016.

Fontainebleau Aviation (KOPF) Continues to Upgrade Their Facility



Fontainebleau Aviation (KOPF) is expanding their hangars and facility with upgrades that will increase convenience for their customers. They will be adding two new hangars totaling 70,000 sqft with the capacity to hold up to a G650. The new FBO facility will include 30,000 sqft of office space, a 15,000 sqft FBO and a 12,000 sqft ramp-side canopy that is large enough for a BBJ. The project is scheduled for completion by August 2016.



**PARAGON NETWORK
CUSTOMER REVIEWS**

★★★★★

From Joseph Geason on National Jets (KFLL)

Best service we have had they went out of their way taking care of us booking hotel rides to and from we were in and out of their operation 5 times over 2 weeks going to islands help with customs fuel over night friendly staff they treated us like a jet we were smallest aircraft on the ramp Tecnam Sierra we will be back.

★★★★★

From Tom Kislan on Hill Aircraft (KFTY)

Came into Hill Aircraft. Staff and line service couldn't be better. Much better than PDK. Controllers great too.



From Alan Broder on StarPort (KSFB)

I flew in to drop off my wife at Sanford to catch a commercial flight out on 3/13. The staff was very pleasant and professional offered me a crew car to run her over to the terminal with directions I wish all FBO's where run like this no ramp charges and very friendly I will recommend this FBO to all my friends when they have to go to Orlando/Sanford. Thanks again.



From West Jones on Tampa Int'l Jet Center (KTPA)

Great FBO! Awesome line service and excellent customer service reps!!



From Jesus Castillo on Pazo's FBO Services (TJSJ)

Used Pazo's at TJSJ for fuel & all services. Great experience. The whole team was absolutely terrific and went way beyond the call of duty in helping us with our air ambulance flight. Great fuel price and great service.



From AJ Montalvo on Pazo's FBO Services (TJSJ)

As a Charter pilot we usually need services expedited. The Customer service representatives at Pazo's have always been on top of the situation, especially Alexana Abreu. Every time we come to San Juan in our Challenger 601 and arrive to Pazo's our passengers are greeted with a great smile and with a ground crew ready to help us with everything we need. I look forward to continued business with Pazo's.



From Yanick Singh on Pazo's FBO Services (TJSJ)

Everyone at Pazo's shows a continuous effort in making my experience smooth. The employees make it their top priority in providing us with excellent care. When I fly into San Juan I cannot think of any other FBO that has the same level of professionalism.

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