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PARAGON AVIATION GROUP®

September 2018 Newsletter

Visit Our Members at the NBAA Regional Forum in San Jose



Paragon Aviation Group is excited to be attending the 2018 NBAA Regional Forum in San Jose, CA on September 6th, 2018! The forum brings together FBO personnel, current and prospective business aircraft owners, operators, manufacturers, and customers for a one-day event.

Be sure to visit our exhibiting members at the show!

- Fargo Jet Center - #200
- Premier Jet Center - #200
- Odyssey Aviation Bahamas - #224
- Odyssey Aviation US - #224
- Fontainebleau Aviation - #325
- Clay Lacy Aviation - #424



Have questions about our awesome FBO network?

Scott Jefvert, Director of Sales, will be in attendance and would love to talk to you. If you would like to schedule a time to meet, please email him at SJefvert@AwesomeFBOs.com or call him directly at 425-941-9661.

+ LEARN MORE

FBO Members

ExecuJet Lagos (DNMM)
ExecuJet Brussels (EBBR)
ExecuJet Berlin (EDDB)
ExecuJet Munich (EDDM)
Jet Assist (EGAA)
ExecuJet Cambridge (EGSC)
ExecuJet Cape Town (FACT)
ExecuJet Johannesburg (FALA)
ExecuJet Seychelles (FSIA)
XJet (KAPA)
Clay Lacy Aviation (KBFI)
Yelvington Jet Aviation (KDAB)
Business Jet Center (KDAL)
DuPage Flight Center (KDPA)
Henriksen Jet Center (KEDC)
Fargo Jet Center (KFAR)
Premier Jet Center (KFCM)
National Jets (KFLL)
Lux Air Jet Centers (KGYR)
Aero Air (KHIO)
Ross Aviation (KHPN)
Platinum Air Center (KJKA)
ProJet Aviation (KJYO)
Odyssey Aviation (KISM)
Ross Aviation (KLGB)
Silverhawk Aviation (KLNK)
Indy Jet (KMQJ)
Fontainebleau Aviation (KOPF)
FlightLevel Aviation (KOQU)
Port City Air (KPSM)
Constant Aviation (KSFB)
Henriksen Jet Center (KTME)
Tunica Air Center (KUTA)
Clay Lacy Aviation (KVNY)
Odyssey Aviation (KYIP)
ExecuJet Barcelona (LEBL)
ExecuJet Gerona (LEGE
ExecuJet Ibiza (LEIB)
ExecuJet Valencia (LEVC)
ExecuJet Zurich (LSZH)
ExecuJet St. Gallen (LSZR)
ExecuJet Istanbul Ataturk (LTBA)
ExecuJet Istanbul Sabiha (LTFJ)
ExecuJet Monterrey (MMAN)
Odyssey Aviation (MYEF)
Odyssey Aviation (MYNN)
ExecuJet Wellington (NZWN)
ExecuJet Riyadh (OERK)
ExecuJet Dubai Int'l (OMDB)
ExecuJet Dubai South (OMDW)
ExecuJet St. Maarten (TNCM)
ExecuJet New Delhi (VIDP)
ExecuJet Bali (WADD)
ExecuJet Kuala Lumpur (WMSA)
ExecuJet Melbourne (YMEN)
ExecuJet Sydney (YSSY)



Fly for the Cure with The Paragon Network™ throughout the month of October

The Paragon Network continues to raise awareness for breast cancer with their *"Fly for a Cure"* campaign during the month of October.

To raise awareness, participating members of the Paragon Network will be handing out various items including *"Fly for a Cure"* bracelets, pens, koozies, and hats. In addition, a portion of their fuel or service revenue will be donated to organizations supporting the prevention and treatment of breast cancer.

Paragon Aviation Group will also be making a donation to the Breast Cancer Research Foundation for every online survey completed during the month of October. Keep us in mind



Clay Lacy Welcomes New Customer Service Manager and Line Service Manager to Van Nuys FBO

Clay Lacy recently welcomed two new managers to the FBO team at Van Nuys Airport in Los Angeles - Suzy Duque, Customer Service Manager, and Victor Mendoza, Line Service Manager. Suzy Duque brings over 10 years of customer engagement experience and will now lead the CSR team as Client Services Manager. Victor Mendoza brings over 10 years of line service experience, and will now manage all ramp activity, and lead over 20 line service technicians as Line Service Manager.

Steve Lee, General Manager at Clay Lacy Van Nuys stated, "We are very excited to welcome new leadership to our growing team at Van Nuys, allowing us to continue increasing our

when planning your trips for next month. Show your support by flying into a Paragon Network FBO and sharing your experience! The survey can be found at FlyForACure.net.

+ PARAGONFBOS.COM

levels of customer service and implementing effective changes to enhance the Clay Lacy experience."

To contact us:
Suzy Duque: sduque@claylacy.com
Victor Mendoza: vmendoza@claylacy.com
Customer Service Desk: CSR@claylacy.com

+ CLAYLACY.COM/FBO-RESERVATIONS





FlightLevel Aviation Quonset (KOQU) Same Great Team. New Name.

FlightLevel Aviation at Quonset State Airport (previously known as Providence Jet Center) continues to tailor their services to meet their customers' high expectations.

FlightLevel Quonset is located just outside of Providence, RI, and is operated out of a 30,000 square foot facility and offers heated hangar space that can accommodate aircraft up to a Gulfstream V.

As a proud member of the Paragon Network, FlightLevel Quonset is held to strict safety & training standards. All of their line and customer service personnel are trained to industry standards using the NATA Safety 1st Professional Line Service Training program.



Office Space Available at Clay Lacy's South Campus at Van Nuys Airport

Clay Lacy Aviation has two offices available for rent at the Van Nuys Airport (KVNY). The $16 million-dollar, state-of-the-art facility, completed in 2017 offers a full suite of amenities. Features include an exclusive gated entrance separate from FBO terminal, three conference rooms, lounge and private ramp access. Offices are ideal for a corporate flight department or other business aviation related enterprise.

Current openings:

- Suite 214 - 856 sq. feet
- Suite 216 - 646 sq. feet

For more information:

Steve Lee, General Manager, slee@claylacy.com or (818) 730-6824

In an effort to ensure the highest safety and training standards, Flightlevel Aviation has also given their employees the opportunity to receive certified Gulfstream specific Ground Handling & Servicing Training.

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+ REQUEST INFORMATION





Please Join XJet at Flight to Luxury! A Spectacular Evening For A Great Cause

The 9th annual Flight to Luxury hangar event will be held on Friday, September 14, 2018 in the private jet hangars at Denver's Centennial Airport. Presented by Cuvée, the event will showcase elite jets, exotic cars, a couture fashion show, cuisine and drinks from Denver's



The Wharf Uncorked Food & Wine Festival in Orange Beach, AL September 13th - 15th

Join Platinum Air Center (KJKA) for the fifth annual Uncorked Food & Wine Festival from September 13th - 15th 2018 at The Wharf in Orange Beach, AL. The three-day event combines tastings of delicious food and tantalizing wines, live entertainment, a pinch of

top restaurants, silent and live auctions, and live entertainment. All proceeds benefit PIVOT, a new nonprofit built to empower Denver's NextGen.

There is truly something for everyone to see, making Flight to Luxury the premier event of the year in Denver. Because of the great demand, we expect the 2018 event to sell out. In order to be a part of this spectacular evening for a great cause, secure your sponsorship today!

Click here for tickets and more information.

XJet truly appreciates your support in giving back to the community we live and work in.

+ MAKE YOUR RESERVATION TODAY!

southern flare and a dash of Gulf Coast hospitality. This event will raise funds for Make-A-Wish® Alabama – an organization devoted to granting wishes to Alabama children with life-threatening medical conditions.

Platinum Air Center is a short drive from The Wharf and our attentive and friendly staff would be happy to help you with your accommodations.

Click here to make your reservation or call (251) 923-0050.

+ MAKE YOUR RESERVATION TODAY!



September is National Chicken Month! Try the Airline Breast of Chicken Forestiere.

The airline breast is a more sophisticated way of serving the sometimes boring chicken breast. The meat is tender and juicy, and sure to impress. Click here to try this delicious recipe!





Paragon Network Customer Reviews

★★★★★ Great Team, Thanks to Nikki and the line guys. All of us at Patient Airlift Services - PALS appreciate the extra help that we received getting two families of wounded vets from Leesburg to Maine. Always a great experience in Leesburg made special by the attention to detail and supportive spirit.
- Mark H. on ProJet Aviation (KJYO)

★★★★★ Great service, reasonable prices, nice facilities. Weather related hangar service available by phone 24 hrs! Hotels very close. Silverhawk picked us up at the hotel saving us a taxi or rental car. I understand this is an available service - schedule permitting. Will definitely be back!
- Jess T. on Silverhawk Aviation (KLNK)

★★★★★ I had an electrical issue and contacted Eric Wilson, Indy Jet Maintenance. Eric took the time to research the issue to arrive at the proper solution, and then promptly and professionally resolved the problem.
- Fred S. on Indy Jet (KMQJ)

★★★★★ As we pulled into Henriksen Jet we had to write up our airplane and we knew we were done for the day. The staff and line service were exceptional for us. Olivia went above and beyond to see to our needs and made sure we were taken care of to include sending us on our way in a rental.
- Rick M. on Henriksen Jet Center (KTME)

★★★★★ A few weeks ago I used Odyssey Aviation at KYIP. I've rarely enjoyed such fine FBO service and care. Everyone associated with Odyssey was wonderful. The rental car was brought planeside and I was assisted with unloading my aircraft. Then I was quickly on my way. Odyssey fueled my plane when I requested and assisted me for departure. Tom, Kelly, and the entire staff are wonderful. Upon landing I was l treated like family. I did not incur any landing or parking fees for my 210. Odyssey is a superb FBO. I highly recommend doing business with Odyssey when you are in the Detroit area.
- Erik S. on Odyssey Aviation Detroit (KYIP)

The Paragon Network™ is a distinguished membership of elite FBO's and international handling agents that provide world-class service to general aviation travelers around the globe. Paragon Aviation Group® performs a comprehensive audit of the facilities and service offered to ensure the quality of the member base before any FBO joins The Paragon Network™. Each member FBO must comply with a set of strategically developed core standards to remain in the group. Paragon Aviation Group® facilitates The Paragon Network™.

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